

An India-Russia Joint Venture

CMM Dept.

RFP No: BM(H)/CMM/RFP/25-26/2081

RFP Date: 21 Nov 2025

## REQUEST FOR SUBMISSION OF TECHNO-COMMERCIAL & PRICE BIDS FOR SUPPLY OF AA2219 (FLATS & PROFILE EXTRUSIONS) in T8511 condition

Dear Sir/ Madam,

- BrahMos Aerospace Private Limited, hereinafter referred to as Buyer, intends to develop new Suppliers for 'Manufacturing and Supply of AA2219 (flats & profile extrusions) in T8511 condition' in Open Tender, Two-Bid system and seek participation of the procurement process from prospective Bidders subject to requirements of succeeding paragraphs.
- 2. This RFP is divided into 7 Parts as follows:

PART I

General Information & Instructions to Bidder

PART II

Scope of Work

PART III PART IV Evaluation Criteria of Bids Special Terms & Conditions Standard Terms & Conditions

PART VI PART VII

Format of Price Bids Compliance Table

- 3. This RFP is neither an agreement and nor an offer by the Buyer to the prospective Bidders or any other person. The purpose of this RFP is to provide interested parties with information that may be useful to them in submitting their proposals pursuant to this RFP. This RFP includes statements, which reflect various assumptions and assessments arrived at by Buyer in relation to the Project. This RFP document and any assumptions, assessments and statements made herein do not purport to contain all the information that each Bidder may require. The Bidder shall bear all its costs associated with or relating to the preparation and submission of proposal pursuant to this RFP. Wherever necessary, Buyer reserves the right to amend or supplement the information, assessment or assumptions contained in this RFP. Buyer reserves the right to withdraw the RFP or foreclose the procurement case at any stage. The issuance of this RFP does not imply that Buyer is bound to shortlist a Bidder for the Project. Buyer also reserves the right to disqualify any Bidder should it be so necessary at any stage on grounds of National Security.
- 4. The receipt of the RFP may please be acknowledged.

Thanking you.

FOR BrahMos Aerospage Private Limited

GM (Contracts & Materials Management)

S Srinivasa Rao General Manager (CMM) BrahMos Aerospace Pvt.Ltd.

BrahMos Complex, Adj. DRDL Rear Gatenchanbagh, Hyderabad-500058.

Kanchanbagh P.O., Hyderabad – 500 058







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#### PART-I: GENERAL INFORMATION AND INSTRUCTIONS FOR THE BIDDERS

- 5. The salient aspects and timelines of the acquisition are tabulated below. In case of any variation in the details furnished below or in any Annexures(s) with that mentioned in the RFP, information furnished in the main body of the RFP at referred Paragraph is to be followed.
  - (a) The address and contact numbers for sending Bids is given below:

Bids to be addressed to:	Addl. General Manager (CMM)
	Kind Attn.:
	Mr. Dibyendu Chowdhury
	Dy. Manager (CMM)
Postal address for sending the Bids	BrahMos Aerospace
_	BrahMos Complex
	Near DRDL Complex Rear Gate
	Kanchanbagh PO
	Hyderabad – 500058
Contact Nos. & E-mail	Mobile: 8106536331
	Email: purchasehyd@brahmos.com
	piyushkantkhare@brahmos.com
	dibyendu@brahmos.com

- (b) LAST DATE AND TIME FOR DEPOSITING THE BIDS: The sealed Bids under Two-Bid system (separate Techno-Commercial Bid with EMD & Price Bid) should reach at the above given address through post/in person latest by 16 Dec 2025, 1100 Hrs. The responsibility to ensure this lies with the Bidder. Early submission of the Bids is acceptable to the Buyer. Bids sent by e-mail will be rejected.
- (c) FORWARDING OF BIDS: Bids shall be forwarded by the Bidder under their original memo/letter pad inter alia furnishing details like GST number, Bank address with EFT Account, if applicable, etc. and complete postal & e-mail address of their office. The Techno-Commercial, the Price Bids and the Earnest Money Deposit (EMD) document should be put in three separate envelops with proper markings and then be put in a single envelope with the 'Bidder Details, RFP No., Last Submission Date' pasted on top.

New Bidders i.e. the Bidders who have not made any deliveries of **similar items** to the Buyer in the past shall fill up the Supplier Registration Form as enclosed at **Annexure-I** to this RFP and submit the same along with the Techno-Commercial Bid.

#### (d) PRE-BID CLARIFICATION:

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(i) Prior to preparation of the Techno-Commercial Bid, clarifications regarding the technical terms & conditions be obtained from **System Manager (AV-M)**,

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**Hyderabad**, <a href="mailto:igharsha@brahmos.com">igharsha@brahmos.com</a> within 10 working days from the date of RFP

- (ii) Prior to preparation of the Techno-Commercial Bid and Price Bid, clarifications regarding the commercial terms be obtained from **Addl. GM (CMM)**, **Hyderabad** (piyushkantkhare@brahmos.com) within 10 working days from the date of RFP.
- (e) CLARIFICATION REGARDING CONTENTS OF THE BIDS: During evaluation and comparison of Bids, the Buyer may, at its discretion, ask the Bidder for clarification of his Bids. The request for clarification will be given in writing and no change in prices or substance of the Bids will be sought, offered or permitted. No post-Bid clarification on the initiative of the Bidder will be entertained.
- (f) CONDITIONS UNDER WHICH THIS RFP IS ISSUED: This RFP is being issued with no financial commitment. The Buyer reserves the right to withdraw the RFP and change or vary any part thereof or foreclose the procurement case at any stage. The Buyer also reserves the right to disqualify the Bidder, should it be so necessary at any stage.
- (g) VALIDITY OF BIDS: The Bids should remain valid till 120 days from the last date of submission of the Bids.





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#### PART-II: SCOPE OF WORK

#### 6. SCOPE OF WORK:

(a) Detailed list of items with quantities is given below:

			Total Req.		
SI. No.	Item Code	Item Description	NOS	KGS (approx.)	
(i)	512004250110	Aluminium AA2219 Profile Extrusion, T8511 Condition	19.00	5,000.00	
(ii)	512004250210	Aluminium AA2219 Flat Extrusion, T8511 Condition: 300 x 60 x 5000 mm	25.00	8,000.00	

7. **DETAILED SPECIFICATIONS:** The Bidders shall obtain the hardcopy / softcopy (DVD / CD) of the Technical Specification Document No. **AA2219/F&P/01 dated 11 Jun 2025** from the CMM Dept after submission of the Non-Disclosure Agreement (NDA). **The documents so obtained shall be returned to the Buyer along with the Techno-Commercial Bid, failing which the Bidder shall be treated as disqualified**. The format for NDA may be obtained from the Buyer's website <a href="https://www.brahmos.com">www.brahmos.com</a>.



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#### **PART-III: EVALUATION CRITERIA OF BIDS**

- 8. The Bidder is required to submit detailed Techno-Commercial Bid containing all Terms & Conditions as enumerated at Part II to Part VII of this RFP and give confirmation of their acceptance of all Terms & Conditions which will automatically be considered as part of the Contract concluded with the successful Bidder (i.e., Seller in the Contract) as selected by the Buyer. The deviations, if any, may be clearly indicated in the Techno-Commercial Bid along with the Compliance Statement in the format enclosed at Part-VII. Failure to do so may result in rejection of Bid submitted by the Bidder.
- 9. Only those Bids will be evaluated, which are found to be fulfilling all the eligibility and qualifying requirements of the RFP, both technically and commercially. The bidder, whose price is arrived as lowest as per Evaluation criteria, will be declared as L-1 bidder by Buyer.
- 10. EVALUATION OF TECHNO-COMMERCIAL BID: The Techno-Commercial Bids forwarded by the Bidders will be evaluated by a Techno-Commercial Evaluation Committee (TCEC) to confirm that the items being offered meet the requirement. The TCEC will examine the extent of variations/differences, if any, in the technical characteristics of the items offered by Bidder. The Bidder, if required, may also be called for the TCEC meeting for clarification on the Techno-Commercial Bid submitted by them. For new Bidders i.e. the Bidders who have not made any deliveries of similar items to the Buyer in the past, the TCEC may recommend conduct of operational, technical and financial evaluation through a Vendor Evaluation Committee (VEC) post opening of the Techno-Commercial Bids.

#### 11. EVALUATION OF PRICE BID:

- (a) The Price Bids of only those Bidders will be opened and evaluated, whose technical bids have been cleared by TCEC. The unopened Price Bids will be returned back to the Bidders by the Buyer on request by the Bidders. Each Price Bid will be evaluated on the basis of complete scope and not individual line-item wise basis.
- **(b)** If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail and the total price shall be corrected. If there is a discrepancy between words and figures, the amount mentioned in words shall prevail.
- **12. PROCEDURE FOR COST COMPARISON:** The basis for comparison of cost in different situations would be as follows:
  - (a) The financial bids of the qualified bidders will be compared on the basis of price quoted in the price bid format of the RFP/Bid document.
  - **(b)** The financial comparison shall be considered on the basis of FOR destination prices excluding statutory levies, taxes and duties payable on final product.



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#### **PART-IV: SPECIAL TERMS & CONDITIONS OF RFP**

The Bidder is required to give confirmation of their acceptance of the Special Terms and Conditions of the RFP mentioned below which will automatically be considered as part of the Contract concluded with the successful Bidder as selected by the Buyer. Failure to do so may result in rejection of the Bid.

#### 13. EARNEST MONEY DEPOSIT (EMD):

(a) The Bidder is required to deposit Rs. 12,00,000.00 (Rupees Twelve Lakhs Only) in the form of Bank Guarantee issued by an Indian nationalized bank or Axis/HDFC/ICICI/ Kotak Bank valid for 6 months, with a claim period of 3 months after expiry of the Bank Guarantee as per format enclosed at *Annexure-II* or in form of Demand Draft issued by any of these banks in favour of:

BrahMos Aerospace Pvt Ltd 16, Cariappa Marg Kirby Place, Delhi Cantt. New Delhi – 110010

- **(b)** EMD of the successful Bidders shall be released on receipt of the Performance Bank Guarantee. No interest will be paid on EMD.
- (c) EMD of the unsuccessful Bidders shall be released after issuance of the Supply Order against the RFP on the successful Bidder. No interest will be paid on EMD.
- (d) Forfeiture of EMD: The EMD will be forfeited if:
  - (i) Bidder withdraws its Bid before opening of the Bids
  - (ii) Bidder withdraws its Bid after opening of the Bids but before release of the Supply Order.
  - (iii) Selected Bidder withdraws its Bid / Proposal before furnishing Performance Bank Guarantee.
  - **(iv)** Bidder violates any of the provisions of the RFP / negotiated terms up to submission of Performance Bank Guarantee.
  - (v) Selected Bidder fails to accept the order within five working days from the date of receipt of the Supply Order. However, the Buyer reserves the right to consider at its sole discretion the late acceptance of the order by selected Bidder.
  - (vi) Bidder fails to submit the Performance Bank Guarantee within the stipulated period from the date of placement of Supply Order.

#### 14. APPORTIONMENT OF QUANTITY: NOT APPLICABLE



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#### 15. BANK GUARANTEE / INDEMNITY BOND:

- (a) Bank Guarantee (BG) for Advance: NOT APPLICABLE
- (b) Bank Guarantee for Performance: A BG from an Indian nationalized bank OR Axis/HDFC/ICICI/Kotak Bank for 10% of the P.O value valid up to the entire delivery period plus claim period of 03 (Three) months is to be submitted within 15 days of acceptance of the Supply Order. Indemnity Bond may be submitted by the Public Sector Units in lieu of BG.
- (c) Bank Guarantee for Warranty: A BG from an Indian nationalized bank OR Axis/HDFC/ICICI/Kotak Bank for 5% of the P.O value valid up to the entire warranty period plus claim period of 03 (Three) months is to be submitted along with the invoice post-delivery of the items. Indemnity Bond may be submitted by the Public Sector Units in lieu of BG.
- **16. OPTION CLAUSE:** The Buyer shall reserve the option to procure an additional quantity up to 100% of the present contracted quantity in accordance with the same terms and conditions of the Supply Order. This will be applicable within the tenure of the Supply Order or as mutually decided.
- 17. SERIAL PRODUCTION ORDER CLAUSE: NOT APPLICABLE
- **18. TOLERANCE CLAUSE:** In addition to the quantities as specified, the Seller will be allowed to supply **+10%** of additional quantities. The payments will be made at actuals on the basis on the actual delivered quantity.
- **19. INTELLECTUAL PROPERTY RIGHT (IPR):** The rights of Intellectual Property developed under the Contract will be the property of the Buyer.
- 20. PURCHASE PREFERENCE CLAUSE: NOT APPLICABLE
- 21. TRANSFER OF TECHNOLOGY (TOT): NOT APPLICABLE
- **22. PERMISSIBLE TIME FRAME FOR SUBMISSION OF INVOICE:** To claim payment (part or full), the Seller shall submit the bill(s) along with the relevant documents within 7 days from the completion of the activity/ supply.

#### 23. PAYMENT TERMS:

(a) The payment terms should be in accordance with the RFP as any change of payment terms specified in the RFP can alter L-1 determination. In case where the payment terms offered by the bidders differ from the options given in the RFP, DCF technique will be utilized for L-1 determination.





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- **(b)** 100% of the order value plus GST will be paid after successful completion of delivery of the items and acceptance of the items by the Buyer, on prorata basis.
- 24. RECOVERY OF ADVANCE CLAUSE: NOT APPLICABLE
- **25. INVOICE PREPARATION:** All original documents for payments including invoices are to be raised on and submitted to the Buyer's location at Hyderabad. GSTIN No. for the unit is 36AABCR8269E1Z6 and the same shall be mentioned in all invoices as applicable.
- 26. EXCHANGE RATE VARIATION CLAUSE: NOT APPLICABLE

#### 27. INDIGENOUS CONTENT:

(a) The Bidder is required to submit the Indigenous Content of the total basic quoted cost as per the following table only in the Price Bid.

Total Quoted Cost	IC (Value)	% of IC

- (b) The successful Bidder (i.e. Seller in the Contract) shall submit a Cost Auditors Certificate for indigenous content in the format as per DAP 2020 after completion of deliveries of each lot of the items. The right to audit shall vest in the Ministry of Defence, Govt. of India. For the purpose of calculating IC, the following elements of manufacturing/production/ assembly would be excluded:
  - (i) Direct costs including Custom duties, Freight/transportation and insurance of all materials, components, sub-assemblies, assemblies and products imported into India.
  - (ii) Direct and Indirect costs of all services obtained from non-Indian entities/ citizens.
  - (iii) All license fees, royalties, technical fees and other fees/payments of this nature paid out of India, by whatever term/phrase referred to in contracts/ agreements made by the Bidder/ its Sellers.

#### 28. PRICE BENCHMARKING CLAUSE:

- (a) If the quoted prices by the Bidder are significantly lower than the Benchmark Price, the same will be subjected to additional scrutiny and the Bidder shall submit the detailed cost breakdowns and justifications to demonstrate the non-predatory nature and sustainability of such low pricing failing which the Buyer shall reserve the right to reject such Bidder(s).
- **(b)** The Seller shall agree that the prices finalized for the development phase of the items shall serve as the reference ceiling for determining the cost of subsequent serial production. The Seller shall guarantee that unless agreed otherwise in writing by the



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Buyer, the prices for serial production of the items, including any sub-assembly or components developed shall not exceed the development price on a per unit basis. This clause shall remain valid for the period of minimum 2 years from the completion of acceptance of the items under consideration.

- 29. FREE ISSUE MATERIAL (FIM): NOT APPLICABLE
- **30. TERMS OF DELIVERY:** The delivery of goods shall be on FOR Buyer's location at Hyderabad or it's any other work centres. The delivery will be completed within 06 months from the date of placement of order.
- **31. TRANSPORTATION & TRANSIT INSURANCE:** The equipment(s) / material(s) will pack, loaded onto transportation vehicle(s) as per the classification of category & class of goods and transported to the designated site location. Necessary transportation & transit insurance to the destination shall be the responsibility of Seller.
- **32. PACKING AND MARKING INSTRUCTIONS:** The Seller shall provide packing and preservation of the equipment and spares/goods contracted so as to ensure their safety against damage in the conditions of land, sea and air transportation, transhipment, storage and weather hazards during transportation, subject to proper cargo handling. The Seller shall ensure that the stores are packed in containers, which are made sufficiently strong. The packing cases should have provisions for lifting by crane/ fork lift truck. Tags with proper marking shall be fastened to the special equipment, which cannot be packed. The packing of the equipment and spares/goods shall conform to the requirements of specifications and standards in force in the territory of the Seller's country.

#### 33. QUALITY & INSPECTION CLAUSE:

- (a) YEAR OF PRODUCTION: The items should be of the latest manufacture and conform to the current production standards. The equipment shall have a minimum residual service life of 15 years at the time of acceptance.
- **(b) QUALITY:** The quality of the items shall correspond to the technical conditions and standards enumerated in the RFP.
- (c) **QUALITY ASSURANCE:** The quality assurance procedure that will be applicable from the date of Order till completion of deliveries for items will be as per the applicable Technical Documents/QAP to be defined in Technical Bid. The documents may be amended, if required, by mutual consent of the Buyer and the Seller.
- (d) QA DOCUMENTATION: The Seller shall submit all the QA records mentioned in the QAP/TS Documents, Standard of Preparation (SoP) and Technical Drawings in digital form (DVD) along with each Item Passport. Item Passport shall be prepared as per the format specified in 'PS' document which will be issued along with SoP.





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- (e) INSPECTION & ACCEPTANCE: Inspection at production/acceptance stage will be carried out by MSQAA or their nominated/delegated Inspection Agency at the Seller's premises. Issue of Inspection Note (I-Note) by the Inspection Agency will be the essential condition for acceptance of item (finished product) by the Buyer. The Buyer will constitute an acceptance team to accept the delivery of all items under this order as and when the items are ready. Post acceptance, Inspection Certificate/ Certificate of Acceptance / Certificate of Completion to that effect will be issued by the Buyer to the Seller for payment claim. In case of any shortcoming, defect, non-conformance with the technical specifications or deficiencies in the items supplied, a defect report shall be raised on the spot and handed over to the Seller for making good the deficiencies or replace the defective item(s) within a mutually agreed period without prejudice to the warranty period.
- (f) INSPECTION & TESTING: Carrying out all the inspection and tests (including AT/QT/ Destructive Testing) as specified in the Technical Specification/Design documents shall be the responsibility of the Seller.

#### (g) ADDITIONAL REQUIREMENTS:

- (i) OEM of Cast Billets and Extrusions and Country of Origin to be declared by the Bidders.
- (ii) It will the Seller's (successful Bidder) responsibility to clear all formalities with the Govt. of India and ensure delivery to the Buyer.
- (iii) Supplier evaluation of OEM to be carried out by a Committee nominated by the Buyer.
- (iv) Third party inspection of ultrasonic testing (UT) and Tensile is required.
- **34. WARRANTY:** The Seller will declare that the goods, stores articles sold/ supplied shall be of the best quality and workmanship and new in all respects and shall be strictly in accordance with the specifications and particulars contained/ mentioned in the contract. The Seller will guarantee that the said goods/ stores/ articles would continue to conform to the description and quality for a period of 24 months from the date of acceptance/ installation of the said goods stores/ articles. If during the aforesaid period of 24 months, the said goods/ stores are discovered not to conform to the description and quality aforesaid, not giving satisfactory performance or have deteriorated, the Buyer shall be entitled to call upon the Seller to rectify the goods/ stores/ articles or such portion thereof as is found to be defective by the Buyer within a reasonable period without any financial implication to the Buyer.
- **35. PROGRESS REVIEW COMMITTEE (PRC):** The status/ progress of production and supply will be monitored by a PRC, consisting of specialists and representatives nominated by the Buyer. Based on the PRC recommendations, the Buyer shall have the right to short-close the order if the progress does not match with the committed schedule.



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#### 36. MODIFICATIONS (CHANGE IN SCOPE OF WORK), IF ANY:

- (a) Should Buyer desire any modifications or improvements, additions or alterations to the design, drawings, specifications, place of delivery etc., the same shall be carried out by the firm.
  - (i) Without additional payments: If the modifications or improvements are of minor in nature and are intimated before undertaking of the job as per existing specifications has been carried out.
  - (ii) On payment of additional Expenses and extension of delivery schedule on mutual agreement, if modifications or improvements are major in nature.
- **(b)** The recommendations of Committee / PRC will be considered as the basis for both Minor and Major modifications and for determining the requirements of additions/ reduction in expenditure and time for the Seller.
- **37. AMENDMENTS:** No provision of the Contract shall be changed or modified in any way (including this provision) either in whole or in part except when both the parties are in written agreement for amending the Contract.
- **38. RISK AND EXPENSE PURCHASE:** In case Seller fails to honor the contractual obligations within the stipulated delivery period and as amended, Buyer may procure the said contracted goods/services through a fresh supply order/contract and the defaulting Seller has to bear the excess cost incurred, if any.





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#### **PART-V: STANDARD TERMS & CONDITIONS**

The Bidder is required to give confirmation of their acceptance of the Standard Terms and Conditions of the RFP mentioned below which will automatically be considered as part of the Contract concluded with the successful Bidder as selected by the Buyer. Failure to do so may result in rejection of the Bid.

- **39. EFFECTIVE DATE OF THE CONTRACT:** In case of placement of a supply order, the date of acceptance of the Supply Order would be deemed as the effective date. The firm should check the supply order and convey acceptance of the same within seven days of its receipt. If such an acceptance or communication conveying firm's objection to certain parts of the supply order is not received within the stipulated period, the supply order will be deemed to have been fully accepted by the firm. In case a contract is to be signed by both the parties, the Contract shall come into effect on the date of signatures of both the parties on the Contract (Effective Date) or as agreed during negotiations. The performance of the Contract shall commence from the Effective Date of the Contract/Supply Order.
- **40. LAW:** The Contract shall be considered and made in accordance with the laws of the Republic of India and shall be governed by and interpreted in accordance with the laws of the Republic of India.
- **41. DISPUTES:** All disputes or differences arising out of or in connection with the present Contract including the ones connected with the validity of the present contract or any part thereof, shall be settled by bilateral discussions. Both, Buyer and Seller, will make every effort to resolve the dispute if any, in a mutually acceptable manner.
- **42. ARBITRATION:** In the event of any controversy, disputes or differences arising out of or in the interpretation of any of the terms and conditions of this agreement or on breach by any of the parties shall bring the said reason to the notice of each other, and shall amicably try to settle any such issues within 30 days of such notice. In the event of the parties' failure to reach amicable settlement as mentioned herein, all unresolved controversies, disputes or arbitration in accordance with Indian arbitration and conciliation Act, 1996 and the venue of arbitration shall be Hyderabad, India.
- 43. PENALTY FOR USE OF UNDUE INFLUENCE: The Seller undertakes that he has not given, offered or promised to give, directly or indirectly, any gift, consideration, reward, commission, fees, brokerage or inducement to any person in service of the Buyer or otherwise in procuring the Contract or forbearing to do or for having done or forborne to do any act in relation to the obtaining or execution of the Contract or any other contract with the Government of India for showing or forbearing to show favour or disfavour to any person in relation to the Contract or any other contract with the Government of India. Any breach of the aforesaid undertaking by the Seller or anyone employed by him or acting on his behalf (whether with or without the knowledge of the Seller) or the commission of any offers by the Seller or anyone employed by him or acting on his behalf, as defined in Chapter IX of the Indian Penal Code, 1860 or the Prevention of Corruption Act, 1986 or any other Act enacted for the prevention of corruption shall entitle the Buyer to cancel the contract and all or any other contracts with the Seller and





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recover from the Seller the amount of any loss arising from such cancellation. A decision of the Buyer or his nominee to the effect that a breach of the undertaking had been committed shall be final and binding on the Seller. Giving or offering of any gift, bribe or inducement or any attempt at any such act on behalf of the Seller towards any officer/ employee of the Buyer or to any other person in a position to influence any officer/ employee of the Buyer for showing any favour in relation to this or any other contract, shall render the Seller to such liability/ penalty as the Buyer may deem proper, including but not limited to termination of the contract, imposition of penal damages, forfeiture of the Bank Guarantee and refund of the amounts paid by the Buyer.

- **44. ACCESS TO BOOKS OF ACCOUNTS:** In case it is found to the satisfaction of the Buyer that the Bidder/ Seller has violated the provisions of use of undue influence and/ or employment of agent to obtain the Contract, the Bidder/ Seller, on a specific request of the Buyer, shall provide necessary information/ inspection to the relevant financial documents/ information/ Books of Accounts.
- AGENTS / AGENCY COMMISSION: The Seller confirms and declares to the Buyer that the Seller has not engaged any individual or firm, whether Indian or foreign whatsoever, to intercede, facilitate or in any way to recommend to the Government of India or any of its functionaries, whether officially or unofficially, to the award of the contract to the Seller; nor has any amount been paid, promised or intended to be paid to any such individual or firm in respect of any such intercession, facilitation or recommendation. The Seller agrees that if it is established at any time to the satisfaction of the Buyer that the present declaration is in any way incorrect or if at a later stage it is discovered by the Buyer that the Seller has engaged any such individual/firm, and paid or intended to pay any amount, gift, reward, fees, commission or consideration to such person, party, firm or institution, whether before or after the signing of this contract, the Seller will be liable to refund that amount to the Buyer. The Seller will also be debarred from entering into any contract with the Government of India for a minimum period of five years. The Buyer will also have a right to consider cancellation of the Contract either wholly or in part, without any entitlement or compensation to the Seller who shall in such an event be liable to refund all payments made by the Buyer in terms of the Contract along with interest at the rate of 2% per annum above (i) Prime Lending Rate of State Bank of India for Indian bidders, and (ii) London Inter Bank Offered Rate (LIBOR) for the foreign bidders. The applicable rates on the date of opening of tender shall be considered for this. The Buyer will also have the right to recover any such amount from any contracts in vogue with the Government of India.
- **46. WITHHOLDING OF PAYMENT:** In the event of the Seller's failure to submit the Bonds, Guarantees and Documents, supply the stores/goods and conduct trials, installation of equipment, training, etc. as specified in the Contract, the Buyer may, at his discretion, withhold any payment until the completion of the Contract.
- **47. FORCE MAJEURE CLAUSE:** Should any Force Majeure circumstances arise, each of the contracting party shall be excused for the non-fulfilment or for the delayed fulfilment of any of its contractual obligations, if the affected party within 30 (Thirty) days of its occurrence informs





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in a written form the other party. Force Majeure shall mean fires, floods, natural disasters or other acts, that are unanticipated or unforeseeable, and not brought about at the instance of, the party claiming to be affected by such event, or which, if anticipated or foreseeable, could not be avoided or provided for, and which has caused the non-performance or delay in performance, such as war, turmoil, strikes, sabotage, explosions, quarantine restriction beyond the control of either party. A party claiming Force Majeure shall exercise reasonable diligence to seek to overcome the Force Majeure event and to mitigate the effects thereof on the performance of its obligations under this contract.

- **48. LIQUIDATED DAMAGES:** The Buyer may deduct from the Seller, as agreed, liquidated damages at the rate of 0.5% per week/part thereof, of value basic cost (excluding taxes and duties on final product) of the delayed stores which the seller has failed to deliver within the period agreed for delivery in the contract subject to maximum of 10% of the total order value (excluding taxes and duties on final product). In cases where partial delivery does not help in achieving the objective of the contract, LD shall also be levied on the total cost (excluding taxes and duties on final product) of the ordered quantity delivered by the vendor. This will also include the store(s) supplied within the delivery period that could not be put to use due to late delivery subject to a maximum of 5% of the total order value (inclusive of taxes and duty) of the Contract.
- **49. TERMINATION OF CONTRACT:** The Buyer shall have the right to terminate the Contract in part or in full in any of the following cases:
  - (a) The store/service is not received/rendered as per the contracted schedule(s) and the same has not been extended by the Buyer.

OR

The delivery of the store/service is delayed for causes not attributable to Force Majeure for more than 6 months after the scheduled date of delivery and the delivery period has not been extended by the Buyer.

- **(b)** The delivery of store/service is delayed due to causes of Force Majeure by more than 06 months provided Force Majeure clause is included in the contract and the delivery period has not been extended by the Buyer.
- (c) The Seller is declared bankrupt or becomes insolvent.
- (d) The Buyer has noticed that the Seller has violated the provisions of Para 46 (Use of Undue Influence) and/or Para 48 (Employment of Agent) above to obtain the Contract.
- (e) As per decision of the Arbitration Tribunal.
- **50. NOTICES/ CORRESPONDENCES:** Any notice/correspondence required or permitted by the Contract shall be written in English language and may be delivered personally or may be sent





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by FAX/email or registered e-mail, addressed to the last known address of the party to whom it is sent.

- **51. TRANSFER AND SUB-LETTING:** The Seller has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the Contract or any part thereof without written consent of the Buyer.
- **52. COMPETENCE OF PERSONNEL:** Bidder to ensure the following:
  - (a) Necessary Competence of personnel, who involving in the execution of work
  - (b) Their Contribution to product / service conformity & importance towards ethical behaviour.
  - (c) Competence to detect or prevent the counterfeit parts, monitoring and reporting of the same during execution of contract.

#### 53. COUNTERFEIT PARTS:

- (a) Seller shall evolve necessary verification and test methodologies to detect the counterfeit Parts.
- **(b)** Seller to ensure to prevention of counterfeit parts / products including from their subvendors, if any.
- (c) Seller to ensure that only non-counterfeit parts / products shall be delivered to Buyer.
- (d) Further to prevent inadvertent use of counterfeit parts, Seller shall only procure directly from the OEM (Original Equipment Manufacturer) or their authorized distribution chain unless approved by Buyer in writing.
- **(e)** Seller also to ensure the necessary traceability of parts / components belonging to OEM and the same shall be provided to Buyer to eliminate the delivery of counterfeit parts.
- (f) Seller to obtain the approval of Buyer in writing to source the inputs from Non-Franchised Distributors and also to ensure parts that were procured are legitimate, authentic, noncounterfeit parts, if applicable.
- **(g)** In case of detection of counterfeit parts / products upon inspection, same will not be accepted by Buyer and returned to Seller as they are and will be handled as per the policies of Buyer.
- **54. SECRECY:** Any Information of classified nature obtained, acquired during the manufacture, test and trails is not to be passed on to any Third party by you or your subcontractor(s). This clause shall survive on termination or completion of this order.





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**55. USE OF PATENTS AND OTHER INDUSTRIAL PROPERTY RIGHTS:** The prices stated in the Contract shall be deemed to include all amounts payable for the use of patents, copyrights, registered charges, trademarks and payments for any other Industrial Property Rights. The Seller shall indemnify the Buyer against all claims from a third party at any time on account of the infringement of any or all the rights mentioned in the previous paragraphs, whether such claims arise in respect of manufacture or use. The Seller shall be responsible for the completion of the supplies including spares, tools, technical literature and training aggregates irrespective of the fact of infringement of the supplies or any or all the rights mentioned above.

#### **56. TAXES AND DUTIES:**

- (a) Bidders are required to indicate statutory taxes and duties correctly as per the price bid format and no column of taxes and duties has to be left blank. Rate (%) of taxes as applicable are to be filled up with '0' (Zero), 'positive numerical values' or 'Not applicable' in the price bid as asked for in the RFP. If any column of taxes and duties as reflected in RFP is not applicable and intentionally left blank, the reason for the same has to be clearly indicated in the remarks column.
- (b) Only GST will be paid extra by the Buyer. The Bidders are required to indicate the unit & total costs of the items/services with and without GST, GST % with HSN/SAC separately as per the format enclosed. GST claimed by the Seller shall be released by the Buyer only after it appears in the Buyer's GST Input Credit Register of GSTIN Online Portal.
- 57. **DENIAL CLAUSE:** Denial clause informs Seller that the Buyer reserves the right to admit additional payment due to upward revision of statutory levies beyond the original delivery schedule in case Seller fails to deliver the goods as per schedule. Variations in the rates of statutory levies within the original delivery schedule will be allowed if taxes are explicitly mentioned in the contract/supply order and delivery has not been made till the revision of the statutory levies. Buyer reserves the right not to reimburse the enhancement of cost due to increase in statutory levies beyond the original delivery period of the supply order/contract even if such extension is granted without imposition of LD.
- **58. UNDERTAKING FROM THE BIDDERS:** Bidder/firm/company/vendor will submit an undertaking that in the past they have never been banned/debarred for doing business dealings with Ministry of Defence/Govt. of India/any other Govt. organization and that there is no enquiry going on by CBI/ED/any other Govt. agency against them.
- **59. DOCUMENTS TO BE FURNISHED FOR CLAIMING PAYMENT:** The payment of bills will be made on submission of the following documents by the Seller to the Buyer:
  - (a) Ink-signed copy of Invoice.
  - (b) Bank Guarantee for Warranty, as applicable.





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- (c) Details for electronic payment viz. Bank name, Branch name and address, Account Number, IFS Code, MICR Number (if these details are not already incorporated in the Contract).
- (d) Copy of the Contract and amendments thereon, if any.
- (e) Any other document/ certificate that may be provided for in the Contract.

#### **60. FRANKING CLAUSE:**

- (a) IN CASE OF ACCEPTANCE OF STORE(S): The fact that the goods have been inspected after the delivery period and passed by the Inspecting Officer will not have the effect of keeping the contract alive. The goods are being passed without prejudice to the rights of the Buyer under the terms and conditions of the Contract.
- **(b) IN CASE OF REJECTION OF STORE(S):** The fact that the goods have been inspected after the delivery period and rejected by the Inspecting Officer will not bind the Buyer in any manner. The goods are being rejected without prejudice to the rights of the Buyer under the terms and conditions of the contract.

#### 61. CLAIMS:

- (a) The quantity claims for deficiency of quantity and/ or the quality claims for defects or deficiencies in quality noticed during the inspection shall be presented within 45 days of completion of inspection.
- **(b)** The Seller shall collect the defective or rejected goods from the location nominated by the Buyer and deliver the repaired or replaced goods at the same location, within mutually agreed period, under Seller's arrangement without any financial implication on the Buyer.

#### **62. LIABILITY CLAUSE:**

- (a) Any damage caused to the property or suffered by the personnel of Buyer during the execution of Contract shall remain the liability of the Buyer. Such liability shall be fixed on Seller in case of grossly negligent act or omission on the part of Seller.
- **(b)** This provision is limited to the relations between the Parties. It is without prejudice to the rights and actions to which the victims of damage, or any Social Security Organizations could prevail themselves legally.
- **(c)** Either party would provide reasonable assistance to resolve the claim of other Party to mitigate loss or damage.
- (d) Neither, the Seller shall be liable to the Buyer, nor shall the Buyer be liable to the Seller for any immaterial, punitive, indirect, special, incidental, or consequential loss or damage.





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This will hold good irrespective of whether such liability is based or claimed to be based on any breach of a Party's obligation under the Contract, or any negligent act or omission of a Party, its employees, servants, appointed representatives, sub-contractor or professional consultants, or such liability arises otherwise out of or in connection with the Contract.

- **(e)** The Buyer shall not be liable for any compensation in any manner to the Seller for whatsoever reason.
- (f) The Seller shall be liable to the Buyer for any compensation in any manner for whatsoever reasons for a sum not exceeding value of the Contract.
- **63. FALL CLAUSE:** The prices charged for the stores supplied under the agreement by the Seller shall in no event exceed the lowest price at which the Seller sells the items of identical description to any other person/organization during the period till performance of all supply orders placed during the currency of the agreement is completed. If, at any time, during the said period, the Seller reduces the sale price of such stores or sells stores to any other person/organization at a price lower than the price chargeable under the agreement, he shall forthwith notify such reduction or sale to the authority which has concluded the RC/PA; and the price payable under the agreement for the stores supplied after the date of coming into force of such reduction or sale shall stand correspondingly reduced.
- 64. INCOTERMS FOR DELIVERY AND TRANSPORTATION (FOR FOREIGN BIDDERS ONLY): NOT APPLICABLE
- 65. NON-DISCLOSURE: The Bidding documents, including this RFP and all attached documents provided by Buyer, are and shall remain or become the property of Buyer. These are transmitted to the Bidders solely for the purpose of preparation and the submission of a proposal in accordance herewith. Bidders are to treat all information as strictly confidential and shall not use it for any purpose other than for preparation and submission of their proposal. The provisions of this Para shall also apply mutatis mutandis to Bids and all other documents submitted by the Bidders, and Buyer will not return to the Bidders any proposal, document or any information provided along therewith (except unopened Commercial Bid as relevant). Information relating to the examination, clarification, evaluation and recommendation for the Bidders shall not be disclosed to any person who is not officially concerned with the process, or concerning the Bidding Process. Buyer will treat all information, submitted as part of the Bid, in confidence and will require all those who have access to such material to treat the same in confidence. Buyer may not divulge any such information unless it is directed to do so by any statutory entity that has the power under law to require its disclosure or is to enforce or assert any right or privilege of the statutory entity and/ or Buyer or as may be required by law or in connection with any legal process.
- **66. ACCESS TO CLASSIFIED DOCUMENTS/ SYSTEMS:** The Seller will be allowed to access pertinent classified details/documentation in the interest of execution of task. Association of the Seller will be desirable for effective rectification of design defects, if any, during trials of systems/



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sub-systems, being developed as part of the contract. In all such cases, the Seller and his employees, connected with the assigned task, will be subject to the provisions contained in the Indian Official Secrets Act and required to render certificate to that effect.

- 67. ACQUIRING MANUFACTURING DRAWINGS AND ASSOCIATED HARDWARE: All the documents pertaining to realization of all the line items such as Process Sheets, Drawings of Tooling/Jigs/Fixtures, Inspection Gauges etc. along with their relevant supporting documents shall fall in Restricted Category and shall be jointly held by Buyer and Seller. Further, these will also not be used by the Seller for any purpose other than stated in the contract, without the written consent of the Buyer. All dies/ tools/die sets/ jigs/ fixtures/ moulds fabricated under the contract which are charged separately will be returned to the Buyer unless specified otherwise in the contract.
- **68. RETURN OF DOCUMENTS:** Documents, specifications, drawings, CD in encrypted format issued to Seller or prepared by them are "RESTRICTED" in nature and property of BUYER. In the interest of National Security these will be returned in as issued condition without any duplication and / or photocopying. A certificate to the effect that required documents have been received in by the Buyer would be furnished by the Project Team. Any loss or damage to these documents shall be recovered from the Seller.
- Party' concerning the matters under this RFP generally. In particular, any information identified as 'Proprietary' in nature by the disclosing party shall be kept strictly confidential by the receiving party and shall not be disclosed to any third party without the prior written consent of the original disclosing party. This clause shall apply to the sub-contractors, consultants, advisors or the employees engaged by a party with equal force.
  - **UNDERTAKING BY BIDDERS:** The Bidder will submit an undertaking that they are currently not banned/ debarred / suspended from doing business dealings with Government of India / any other government organization and that there is no investigation going on by MoD against them. In case of ever having been banned / debarred / suspended from doing business dealings with MoD/any other government organization, in the past, the Bidder will furnish details of such ban / debarment along with copy of government letter under which this ban / debarment / suspension was lifted / revoked. The Bidder shall also declare that their subcontractor(s)/Seller(s)/technology partner(s) are not Suspended or Debarred by Ministry of Defence. In case the sub-contractor(s)/Seller(s)/ technology partner(s) of the Bidder are Suspended or Debarred by Ministry of Defence, the Bidder shall indicate the same with justification for participation of such sub-contractor(s)/ Seller(s)/ technology partner(s) in the procurement case. Subsequent to submission of bids if any sub-contractor(s)/Seller(s)/ technology partner(s) of the Bidder is Suspended or Debarred by Ministry of Defence, the Bidder shall intimate the Ministry of Defence regarding Suspension or Debarment of its subcontractor(s)/ Seller(s)/ technology partner(s) within two weeks of such order being made public.





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- **71. GOVERNMENT REGULATIONS:** It may be confirmed that there are no Government restrictions or limitations in the country of the Bidder or countries from which subcomponents are being procured and/or for the export of any part of the deliverables being supplied.
- **72. PATENT RIGHTS:** The Bidder should confirm that there are no infringements of any Patent Rights in accordance with the laws prevailing in their respective countries.
- **73. RECORD OF QUALITY RELATED DOCUMENTS:** To be maintained for a minimum period of 15 yrs.
- **74. AUDIT OF STORES:** All products and records are subjected to audit by the Buyer at any juncture during production at Seller's premises or after receipt at Buyer's location, Hyderabad.

S Srinivasa Rao
General Manager (CMM)
BrahMos Aerospace Pvt.Ltd.
Near DRDL Rear Gate
Kanchanbagh, Hyderabad-500058.



# BrahMos Aerospace An India-Russia Joint Venture

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#### PART-VI: FORMAT FOR PRICE BID

SI. No.	Description	Qty.	Unit Cost	Total Cost	Rate of GST	Total Cost (incl. GST)	Remarks
A	Cost of <b>Basic Item/Service.</b> Full break-up details may be given.						
(i)	<b>512004250110</b> Aluminium AA2219 Profile Extrusion, T8511 Condition						
(ii)	<b>512004250210</b> Aluminium AA2219 Flat Extrusion, T8511 Condition: 300 x 60 x 5000 mm						
	Sub-Total (A)						
В	Development Cost (if any)						
С	Any other cost (to be specified).						
Đ	<b>Total Cost</b> (Total of Serial A to C)		# This w	ill be used	in determ	nining L-1	Bidder
E	Foreign Exchange component of the proposal (for Indian Bidders only)						





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#### PART-VII: COMPLIANCE STATEMENT

SI. No.	Clause	RFP Requirement	Comments by Bidder
	Part-I	GENERAL INFORMATION AND INSTRUCTIONS	
	Sl. No. of Clause as per RFP	Terms & Conditions as per RFP	Complied (Yes / No) If No, give details
	Part-II	SCOPE OF WORK	
	SI. No. of Clause as per RFP	Terms & Conditions as per RFP	Complied (Yes / No) If No, give details
	PART-III	EVALUATION CRITERIA OF BIDS	
	Sl. No. of Clause as per RFP	Terms & Conditions as per RFP	Complied (Yes / No) If No, give details
	Part-IV	SPECIAL TERMS & CONDITIONS	
	Sl. No. of Clause as per RFP	Terms & Conditions as per RFP	Complied (Yes / No) If No, give details
	Part-V	STANDARD TERMS & CONDITIONS	
	SI. No. of Clause as per RFP	Terms & Conditions as per RFP	Complied (Yes / No) If No, give details
	PART-VI	PRICE BID FORMAT	
	SI. No. of Clause as per RFP	Terms & Conditions as per RFP	Complied (Yes / No) If No, give details

- The Bidder shall submit a Clause-by-Clause Compliance Statement as per the above format. There should be no discrepancy between the details mentioned in the Techno-Commercial Bid and the Compliance Statement.
- In case of any such discrepancies, the terms & conditions mentioned in the RFP and their compliances as mentioned in either of the two documents shall prevail.





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**Annexure-I** 

	SUPPLIER	REGIS	TRATION	FORM	
	C	OMPANY	DETAILS		
Name of	the Company				
Address:					
Registere	ed Offices:				
Works:					
Date of E	Establishment				
	Company belongs to any group, then provide details				
	Subsidiary company, if any				
PAN No.			7		
GST Reg	istration No.				
IEC					
MSME U	DYAM Certificate details				
Bank Det	ails		(4)		,
PF Regist	tration No.				
ESI Regis	stration No.				
		CONTACT	DETAILŚ		
Name					
Designat	ion				
Location					
Tel		Mobile		Fax	
e-mail					
	CATEGO	RY OF ITI	MS / SERVIC	ES	
Descripti	on of Items / Services				
Category		Manufactu	rer / Trader / Se	rvice Provid	er
	BRIEF H	ISTORY O	F THE COMPA	NY	1
	MANAGEN	1ENT & H	UMAN RESOU	RCE	
	(Name & Profi	ile of Key M	lanagement Pe	rsonnel)	
Name		Des	ignation		Background
NOTE:	Organization structure to be	attached se	parately.		
	Quality Control personnel to After Sales Support personne			_	



BrahMos Complex, Adj. DRDL Rear Gate Kanchanbagh P.O., Hyderabad – 500 058



# BrahMos Aerospace An India-Russia Joint Venture

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	NUI	MBER OF EMPL	OYEES		
Grades				Numbers	
PRODUCTION					LITIES
LIST	OF PRODUC	CTION / TOOL	<b>ROOM MACH</b>	INERY	
Description	Model		Quantity		Owned / Leased
	IST OF QUA	LITY CONTRO	L EQUIPMEN	ITS	
Description	M	lodel	Quant	tity	Owned / Leased
7					
- 110	ST OF MATE	RIAL HANDLI	NC FOLITOME	NTC	
					Owned /
Description	M	lodel	Quantity		Leased
DDOC	ESS OF CAL	TREATION IN	THE EACTOR	V SITE	<del></del>
Description	CESS OF CALIBRATION IN		Periodicity		Owned / Leased
	PRODI	JCT / SERVICE	PROFILE		
		SALES			
Ttems / Services		Yearly Sa	Yearly Sales (Rs.) (for last 3 years)  Major		Customers
ITEMS / SERV	/ICES PREVI	OUSLY SUPPLI		OS AEROS	PACE
TIPME / SPIVICES		Yearly Sa (for last	ales (Rs.) 3 years)	Issu	es (if any)
A					



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	PURCHASES		
Items / Services	Yearly Purchases (Rs.) (for last 3 years)	Major Suppliers	
F	OREIGN COLLABORATOR		
Company Details	Period of Collaboration	Nature & Scope	
	FINANCIAL DETAILS		
	Balance Sheet for last 3 years		
Documents to be submitted	Profit & Loss statement for last 3 years		
	Bank statement for last 6 months		
	FUTURE PLANS		

SIGNATURE WITH NAME, STAMP & DATE
(A copy of this Form with all documents to be submitted along with the Techno-Commercial Bid)





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**Annexure-II** 

#### FORMAT: BANK GUARANTEE FOR EARNEST MONEY DEPOSIT

Bank Guarantee No: Date: To BrahMos Aerospace Pvt Ltd. **WHEREAS** Limited. having its Office 1. **BrahMos** Aerospace Private at \_ (hereinafter referred as "The Owner/ Company" which expression shall unless repugnant to the subject or context includes its legal representatives, successors and assigns), has issued tender paper vide its Tender No. ..... for......(Hereinafter called "the said tender") to M/s. ..... (hereinafter called "the said Tenderer(s)" which expression shall unless repugnant to the subject or context includes their legal representatives, successors and assigns) and as per terms and conditions of the said tender, the tenderer shall submit a Bank Guarantee for Rs. (Rupees only) towards earnest money in lieu of cash. 2. Bank having its branch office at \_ do hereby We undertake to pay the amounts due and payable under this guarantee without any demur merely on a demand from the Company stating that in the opinion of the company, which is final & binding, the amount claimed is due because of any withdrawal of the tender or any material alteration to the tender after the opening of the tender by way of any loss or damage caused or would be caused or suffered by the Company by reason of any breach by the said tenderer(s) of any terms and conditions contained in the said tender or failure to accept the letter of Intent/Agreement or that the amount covered under this Guarantee is forfeited. Any such demand made on the Bank by the owner shall be conclusive as regards the amount due and payable by the Bank under this Guarantee. However our liability under this guarantee shall be restricted to an amount not exceeding Rs...... (Rupees...... Only). We undertake to pay to the Company any money so demanded notwithstanding any dispute or disputes raised by the tenderer(s) in any suit or proceeding pending before any office, court or Tribunal relating thereto, our liability under this present guarantee being absolute and unequivocal. The payment so made by us under this bond shall be a valid discharge of our liability for payment there under. Our liability to pay is not dependant or conditional on the owner proceeding against the tenderer(s). The guarantee herein contained shall not be determined or affected or suspended by the 4. liquidation or winding up, dissolution or change of constitution or insolvency of the said tenderer(s) but shall in all respects and for all purposes be binding and operative until payment of all money due or liabilities under the said tender are fulfilled. Bank Ltd, further agree that the guarantee herein contained shall 5. remain in full force and effect during the period that would be taken for the finalisation of the



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said tender and that it shall continue to be enforceable till the said tender is finally decided and order placed on the successful tenderer(s) and/or till all the dues of the Company under/or by virtue of the said tender have been fully paid and its claims satisfied or discharged or till a duly authorised officer of the Company certifies that the terms and conditions of the said tender have been fully and properly carried out by the said tenderer(s) and accordingly discharges the guarantee.

6.		I have full liberty without reference to us and without affecting this my time or from time to time, the exercise of any of the power of
7.	(Rupeesunless a demand	ntained herein before, our liability shall not exceed Rs only) and shall remain in force till I or daim under this guarantee is made on us within three months hall be discharged from all the liability under this guarantee.
8.	currency except with the pre-	Bank, lastly undertake not to revoke this guarantee during its vious consent of the Company in writing. We further undertake to I from time to time on the request of the Tenderer(s).
9.	Weplace of business at	Bank further agree that this Guarantee shall be invocable at our (Bank name), _ (Branch Name and address of the Branch).
Date:	Ê	
Corpo	orate Seal of the Bank & Signa	ature of Rep

