



BrahMos
An Indo-Russian Joint Venture

BrahMos Aerospace Pvt. Ltd.

DRDO, PJ-10 Complex, Wardha Road, KM 22,
Vill -Bothli, PO-Butibori, NAGPUR – 441 108 (M S)
Ph. No: 91-7103- 282703 / 2820705
Email: tenders.ngp@brahmos.com

Ref: BMN/MM/OTE/26-27/036

01 Oct 2026

INVITATION OF BIDS FOR PROCUREMENT OF VIDEO CONFERENCING (VC) SYSTEM

REQUEST FOR PROPOSAL (RFP) No. BMN/MM/OTE/26-27/036 dt 01 Oct 2026

1. Bids in sealed cover under **Two-Bid System** are hereby invited by **BrahMos Aerospace Pvt Ltd, Nagpur (referred as Buyer)** from the firms for **Supply & installation of Video Conferencing (VC) System** as brought out in **Part II of this RFP**.

2. The address and contact numbers for sending Bids is given below:

(a) Bids to be addressed to: **Chief General Manager- Plant Head**

(b) Postal address for sending the Bids: **BrahMos Aerospace Pvt. Ltd.**

C/o DRDL, PJ-10 Complex,
Near Mohagaon bus stop,
KM 22, Wardha Road, Vill.: Bothli,
P.O. Butibori, Nagpur
Maharashtra- 441 108

(c) Contact Nos.:

Tel: 07103-282-703, 07103-282-705

Fax: 07103-282-800

Email: tenders.ngp@brahmos.com
mm.ngp@brahmos.com

3. This RFP is divided into 5 Parts as follows:

PART I : General Information & Instructions for the Bidders
PART II : Essential Details of Items/Services required/Scope of work
PART III : Standard Terms & Conditions of RFP
PART IV : Special Terms & Conditions of RFP
PART V : Evaluation Criteria & Price Bid format




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This document contains 27 pages including cover page and Appendices.

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GSTIN 27AABCR8269E1Z5

PART I – General Information & Instructions to Bidders

4. Last date and time for depositing the Bids: The sealed Bids under **Two-Bid system (Separate Techno-Commercial Bid & Price Bid)** should reach at the above given address through post / in person latest by **21 Oct 2026, 11:00 Hrs.** The responsibility to ensure this lies with the Bidder. **Early submission of the Bids is acceptable to the Buyer.** E-mail quotes shall not be entertained and rejected by us.

5. Manner of depositing the Bids: The **Techno-Commercial and the Price Bid** should be put in **two separate sealed envelopes** and then be put in **single outer envelope** (sealed) with the **‘Bidder Details, RFP No., Last Submission Date’** pasted on top with the format enclosed, should be dropped in the tender box, kept at main security gate, so as to reach by the due date and time. Late tenders will not be considered.

6. Location of the Tender Box: Tender Box is placed at Reception area of BrahMos Aerospace, Nagpur near security gate. **Only those Bids that are found in the tender box will be considered and opened.**

7. Forwarding of Bids: Bids forwarded by the Bidder shall also include the following documents **along with the technical bid**, failing which, bids are liable to be rejected: -

(a) Confirmation of their acceptance of the Standard Terms & Conditions of the RFP mentioned below (refer **Appendix-A**).

(b) An unconditional acceptance of all tender terms and conditions of RFP as per **Appendix –B** to be submitted by BIDDER.

(c) **Experience Certificate**. The firm must have supplied similar items (Video Conference Systems, IT equipment's, software licenses etc.) to Public / Private sector. The firm must submit the certificates from the procurement agencies.

(d) **For MSME / Start-up**: The companies which have the capability to supply Video Conference (VC) systems and software licenses may be considered based on Technical Evaluation.

(e) **Annual Turnover** Average Annual Turnover of last three financial year duly audited by a licensed Chartered Accountant.

(f) **UDYOG Aadhar No. for MSME**. UDYAM Certificate printed on or after 01 April 2024 to be clearly indicated along with supporting documents for MSME/SME (i.e MSME/SME registration certificate) should be uploaded along with the tender.

(g) Ministry of MSME have clarified that all Central Ministries/Departments/Central Public Sector Undertakings may relax condition of prior turnover and prior experience with respect to Micro and Small Enterprises in all public procurements subject to meeting of quality and technical specifications. Exceptions for MSMEs/ SMEs can be accepted only if the MSME/SME is registered with tendered items and the validity of their registration as MSMEs should not be expired till opening of Tech Bid.

(h) If the tenderer/bidder is a registered firm or a company under Company Act, such tenderer/ bidder must submit a **certified true copy of the registration deed** along with the tender. When a tender is submitted by a firm, all the partners of the firm shall be required to sign the tender else power of attorney in favour of the signatory is required to be submitted along with the tender. A copy of partnership deed will also be submitted along with the tender. **(duly attested by Notary).**



(j) **PAN Card Number** along with clear and legible photocopy (**Self attested**). (refer **Appendix-C**).

(k) **Photocopy of GST registration certificate clearly specifying the name of the firm/proprietor and GST registration number. Self-attested.** (refer **Appendix-C**)

(l) The bidder should submit **Income Tax Return of last three years**. In case of exemption of ITR. The scanned copy of document in support of exemption will have to be uploaded by the bidder along with technical bid, failing which tender is liable to be rejected (**Self attested**).

(m) **Financial Stability Certificate** issued during current financial year (i.e **01 Apr 2026 onwards**) from Scheduled Bank, preferably Nationalised Bank mentioning the approximate value up to which the tenderer is capable of undertaking the contract.

(n) A **latest Power of Attorney** in original (**not more than two years old**) under oath by Oath Commissioner/First Class Magistrate or equivalent (if the tender is not signed by the actual tenderer or the tender is submitted on behalf of a firm) and signature (s) of the signatory (ies) in the tender **duly attested by a Class – I Gazetted Officer or Class-I Magistrate/Notary**.

(o) All bidders are required to submit **non-Blacklisting** certificate as **per Appendix 'D'** attached with the RFP along with technical bid documents. (**Self-Attested**)

(p) Documents as requested in scope of work viz. **Authorised dealer/ Partner certificate issued by OEM. OEM authorisation certificate / Manufacturer Authorisation Form (MAF)** for supply & service of the items as per RFP.

(q) Other relevant documents, which the Bidder wishes to submit.

8. **Pre-Bid clarification:**

(a) Prior to preparation of the **Techno-Commercial Bid**, clarifications regarding the technical terms & conditions, if any, be obtained from the **DGM ERP/IT Team**, mail: **bshahare@brahmos.com** (**Mobile: 9403316593**) with a copy to **tenders.ngp@brahmos.com** within **10 working days** from the date of RFP.

(b) Prior to preparation of the **Techno-Commercial Bid and Price Bid**, clarifications regarding the commercial terms, if any, be obtained from **SSM (Contracts & Materials Management), Nagpur**, mail: **tenders.ngp@brahmos.com** within **10 working days** from the date of RFP.

9. Modification and Withdrawal of Bids: A bidder may modify or withdraw his bid after submission provided that the written notice of modification or withdrawal is received by the Buyer prior to deadline prescribed for submission of bids. A withdrawal notice may be sent by e-mail but it should be followed by a signed confirmation copy to be sent by post and such signed confirmation should reach the purchaser not later than the deadline for submission of bids. No bid shall be modified after the deadline for submission of bids. No bid maybe withdrawn in the interval between the deadline for submission of bids and expiration of the period of bid validity specified.

10. Clarification regarding contents of the Bids: During evaluation and comparison of Bids, the Buyer may, at its discretion, ask the Bidder for clarification of his Bids. The request for clarification will be given in writing and no change in prices or substance of the Bids will be sought, offered or permitted. **No post-Bid clarification on the initiative of the Bidder will be entertained.**

11. Rejection of Bids: Canvassing by the Bidder in any form, unsolicited letter and post-tender correction may invoke summary rejection. Conditional tenders will be rejected.



12. Validity of Bids: The Bids should remain valid till **6 months** from the last date of submission of the Bids.

13. Conditions under which this RFP is issued: This RFP is being issued with **no financial commitment**. The Buyer reserves the right to withdraw the RFP and change or vary any part thereof or foreclose the procurement case at any stage. The Buyer also reserves the right to disqualify the Bidder, should it be so necessary at any stage.

14. Disclaimer: This RFP is neither an agreement and nor an offer by Buyer to the prospective Bidders or any other person. The purpose of this RFP is to provide interested parties with information that may be useful to them in submitting their proposals pursuant to this RFP. This RFP includes statements, which reflect various assumptions and assessments arrived at by Buyer in relation to the Project. This RFP document and any assumptions, assessments and statements made herein do not purport to contain all the information that each Bidder may require. The Bidder shall bear all its costs associated with or relating to the preparation and submission of proposal pursuant to this RFP. Wherever necessary, Buyer reserves the right to amend or supplement the information, assessment or assumptions contained in this RFP. Buyer reserves the right to withdraw the RFP or foreclose the procurement case at any stage. The issuance of this RFP does not imply that Buyer is bound to shortlist a Bidder for the Project. Buyer also reserves the right to disqualify any Bidder should it be so necessary at any stage on grounds of National Security.

15. The receipt of the RFP may please be acknowledged.



Note: Bidders are advised to regularly visit BAPL website for any Errata / Addendum / Extension / corrigendum to this tender hosted on BAPL website www.brahmos.com

PART II – Essential Details of Items/Services required/Scope of Work

16. Scope of Work (SOW): The Video Conferencing (VC) system will be supplied as per Scope of Work. Technical specifications of items to be supplied is as per **Annexure-I to this RFP**. The Bidder is requested to submit the signed and stamped scope of work document & technical specifications along with technical bid. The scope of work includes the Delivery, Installation & commissioning, testing & demonstration by the vendor at various BAPL, Work centres (as mentioned in below table) with following terms and conditions:

17. List of Deliverables: The vendor (Authorised HP/Poly Vendor(s)) has to supply the following items: -

Table-1

Sr. No	Details	Qty	Required Delivery & Service Location
i	Poly Studio X52 All-In-One Video Bar	4 No's	One unit each at BAPL Hyderabad and BAPL Nagpur. And Two units at BAPL Lucknow
	Poly Studio X52 Wall Mount		
	3 Year Partner Poly+ Studio X52		
	Poly USB 3.1 Cable 10M		
	Poly TC10 Black Touch Controller		
	Poly Trio C60 Power Supply with Power Cord and CAT-5 INDIA		
	3 Year Partner Poly+ TC10		
	Poly Studio A2 Audio Bridge		
	Poly Trio C60 Power Supply with Power Cord and CAT-5 INDIA		
	3yr Partner Poly+ HP Poly Studio A2 Audio Bridge		
	Poly Studio A2 Table Microphone - Black		
	3yr Partner Poly+ HP Poly Studio A2 Table Microphone		
	Poly Studio X Bluetooth Remote Control		
	Various Type of Cables & Connectors, Other essential accessories, Ultra flexible HDMI cable 6ft, HDMI 4K cable etc., Delivery & Installation, 3 Year Warranty onsite		
ii	Poly Studio X72 All-In-One Video Bar	4 No's	Two units at BAPL Pilani And One unit each at BAPL Delhi and BAPL Nagpur
	3 Year Partner Poly+ Studio X72 AVB		
	Poly USB 3.1 Cable 10M		
	Poly TC10 Black Touch Controller		
	Poly Trio C60 Power Supply with Power Cord and CAT-5 INDIA		
	3 Year Partner Poly+ TC10		
	Poly Studio A2 Audio Bridge		
	Poly Trio C60 Power Supply with Power Cord and CAT-5 INDIA		
	3yr Partner Poly+ HP Poly Studio A2 Audio Bridge		
	Poly Studio A2 Table Microphone - Black		
	3yr Partner Poly+ HP Poly Studio A2 Table Microphone		
	Poly Studio X Bluetooth Remote Control		
	Various Type of Cables & Connectors, Other essential accessories, Ultra flexible HDMI cable 6ft, HDMI 4K cable etc. Delivery & Installation, 3 Year Warranty onsite		



Sr. No	Details	Qty	Required Delivery & Service Location
iii	Poly Software - Central Infrastructure- MCU Licenses		To be Installed at Centralised Location at BAPL Hyderabad
	Perpetual Base License per instance	1 No	
	Perpetual Video Capacity license per call	10 Nos	
	Perpetual VMR license per VMR	1 No	
	3-year Poly+ SW video Capacity	10 Nos	
	Installation for new Base licenses	1 No	
	Delivery & Installation, Testing, Commissioning, Training	1 Job	
iv	Display Panel 86" all accessories, Size: 86" 4K, Android, Internal Ram 16 Gb, Storage 128GB or higher, Brightness: 450 nits Resolution: 3840X2160, Refresh rate 60 Hz, Speaker 2 × 20 W or better, ports USB ports, Type-C, HDMI ports, DP ports, all cables and accessories, including 1KVA UPS , Warranty 3 years onsite, equivalent/higher configuration. Certification: BIS will be preferred, Make: LG/SAMSUNG/SONY or Equivalent	6 No's	One unit each at BAPL Nagpur & Hyderabad And Two units each at BAPL Lucknow and BAPL Pilani
v	Trolley Stand for Video Conference System- suitable to install the Poly VC device and Display panel of 86 "	2 No's	Two units at BAPL Pilani

18. Delivery period & location: The items to be supplied within **Five (05) weeks** from the date of issue of Purchase Order. The items to be delivered at **locations & quantity as mentioned in the above table.**

19. Warranty:

- Deliverables as above shall have **onsite warranty of 03 years** from the date of acceptance of items. Warranty certificate to be provided by supplier. OEM warranty card to be provided (if applicable).
- Warranty Declaration** on OEM letter head with signature and seal to be submitted along with Bid documents mentioning the BOQ being considered for 03 years' warranty
- Proposed solution may support to extend the warranty after three years, for **additional three years** as an optional.
- In cases of procurement of software, Seller shall issue/provide upgrades of the software free of cost during the warranty period.

20. Quality: Deliverables shall conform to "Technical Specifications & Requirements" sought. The items supplied must be of latest manufacture & current production standards. The IT/ERP Dept. representatives of BAPL units shall be the final Acceptance Authority for the deliverables. Items not meeting the required technical specs will be rejected by BAPL.



21. Other terms:

- (a) The VC systems and Software shall be of **Hewlett Packard (HP)/Poly make** and shall be supplied through an HP Authorized Vendor/Partner.
- (b) The authorised vendor shall be providing the **service support and installation**, testing and commissioning of equipment and **warranty support at all different locations** as mentioned in **Table-1**.
- (c) The bidder shall submit a **valid OEM Authorization Certificate / Manufacturer Authorization Form (MAF)** issued by Hewlett Packard (HP) for supply and service the items as per RFQ.
- (d) The supplied VC system, software and display units shall be **genuine, brand new, unused and current production models** of approved OEM. Refurbished, reconditioned, used or demo items shall not be accepted.
- (e) The offered HP Poly VC system, Software, Display System and its hardware components, **shall not be manufactured in China**. The **Certificate of Conformance (CoC)** shall be submitted by supplier for import material and all the **relevant data sheets/specification** for such import items shall be provided /attached along with the CoCs for purpose of acceptance.
- (f) The VC system **must support to increase the software licenses and devices up to 15 parties**.
- (g) **Spares & Maintenance Support:** The OEM shall confirm availability of spares and technical support for the supplied equipment for a minimum period of **Six years** from the date of commissioning at all different locations.



PART III –STANDARD TERMS & CONDITIONS

The Bidder is required to give confirmation of their acceptance of the Standard Terms & Conditions of the RFP mentioned below (refer **Appendix-A**) which will automatically be considered as part of the Contract concluded with the successful Bidder (i.e. Seller in the Contract) as selected by the Buyer. **Failure to do so may result in rejection of the Bid submitted by the Bidder.**

22. **Law:** The Contract shall be considered and made in accordance with the laws of the Republic of India. The contract shall be governed by and interpreted in accordance with the laws of the Republic of India.

23. **Effective Date of the Contract:** The contract shall come into effect on the date of placement of Purchase Order and shall remain valid until the completion of the obligations of the parties under the contract. The deliveries and supplies shall commence from the effective date of the contract.

24. **Arbitration:** All disputes or differences arising out of or in connection with the Contract shall be settled by bilateral discussions. Any dispute, disagreement or question arising out of or relating to the Contract or relating to construction or performance, which cannot be settled amicably, may be resolved through arbitration.

25. **Penalty for use of Undue influence:** The Seller shall undertake that he has not given, offered or promised to give, directly or indirectly, any gift, consideration, reward, commission, fees, brokerage or inducement to any person in service of the Buyer or otherwise in procuring the Contracts or forbearing to show favour or disfavour to any person in relation to the present Contract or any other Contract with the Buyer. Any breach of the aforesaid undertaking by the Seller or any one employed by him or acting on his behalf (whether with or without the knowledge of the Seller) or the commission of any offers by the Seller or any one employed by him or acting on his behalf, as defined in the Bhartiya Nyaya Sanhita (BNS), 2023 or the Prevention of Corruption Act, 1988 or any other Act enacted for the prevention of corruption shall entitle the Buyer to cancel the contract and all or any other contracts with the Seller and recover from the Seller the amount of any loss arising from such cancellation. A decision of the Buyer or his nominee to the effect that a breach of the undertaking had been committed shall be final and binding on the Seller. Giving or offering of any gift, bribe or inducement or any attempt at any such act on behalf of the Seller towards any officer/employee of the Buyer or to any other person in a position to influence any officer/employee of the Buyer for showing any favour in relation to this or any other contract, shall render the Seller to such liability/ penalty as the Buyer may deem proper, including but not limited to termination of the contract, imposition of penal damages, forfeiture of the Bank Guarantee and refund of the amounts paid by the Buyer.

26. **Non-disclosure of Contract documents:** Except with the written consent of the Buyer/Seller, other party shall not disclose the contract or any provision, specification, plan, design, pattern, sample or information thereof to any third party.

27. **Termination of Contract:** The Buyer shall have the right to terminate this Contract in part or in full in any of the following cases:

- (a) The delivery of the material is delayed for causes not attributable to Force Majeure for more than **02 months** after the scheduled date of delivery. or
- (b) The Seller is declared bankrupt or becomes insolvent or
- (c) The delivery of material is delayed due to causes of Force Majeure by more than **02 months** provided Force Majeure clause is included in contract. or
- (d) As per decision of the Arbitration.

28. **Notices:** Any notice required or permitted by the contract shall be written in the English language and may be delivered personally or may be sent by FAX or registered pre-paid mail/ airmail, addressed to the last known address of the party to whom it is sent.



29. **Transfer and Sub-letting:** The Seller shall have no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.

30. **Risk and Expense Clause:**

(a) Should the stores or any instalment thereof not be delivered within the time or times specified in the contract documents, or if defective delivery is made in respect of the stores or any instalment thereof, the Buyer shall after granting the Seller 45 days to cure the breach, be at liberty, without prejudice to the right to recover liquidated damages as a remedy for breach of contract, to declare the contract as cancelled either wholly or to the extent of such default.

(b) In case of a material breach that was not remedied within 45 days, the BUYER shall, having given the right of first refusal to the SELLER be at liberty to purchase, manufacture, or procure from any other source as he thinks fit, other stores of the same or similar description to make good:-

(i) Such default

(ii) In the event of the contract being wholly determined the balance of the stores remaining to be delivered thereunder.

31. **Force Majeure clause:** Should any Force Majeure circumstances arise, each of the contracting party shall be excused for the non-fulfillment or for the delayed fulfillment of any of its contractual obligations, if the affected party within **30 (Thirty) days** of its occurrence informs in a written form the other party. Force Majeure shall mean fires, floods, natural disasters or other acts, that are unanticipated or unforeseeable, and not brought about at the instance of, the party claiming to be affected by such event, or which, if anticipated or foreseeable, could not be avoided or provided for, and which has caused the non-performance or delay in performance, such as war, turmoil, strikes, sabotage, explosions, quarantine restriction beyond the control of either party. A party claiming Force Majeure shall exercise reasonable diligence to seek to overcome the Force Majeure event and to mitigate the effects thereof on the performance of its obligations under this contract. **A meeting with reps of BUYER and SELLER will be conducted before invoking Force Majeure Clause.**

32. **Packing and Marking:** The deliverables shall be packed in standard containers / packets as recommended by the manufacturer for storage and transportation. The packing of the item shall conform to the requirements of specifications and standards in force in India.

33. **Use of Patents and other Industrial Property Rights:** The prices stated in the Contract shall be deemed to include all amounts payable for the use of patents, copyrights, registered charges, trademarks and payments for any other Industrial Property Rights. The Seller shall indemnify the Buyer against all claims from a third party at any time on account of the infringement of any or all the rights mentioned in the previous paragraphs, whether such claims arise in respect of manufacture or use. The Seller shall be responsible for the completion of the supplies including spares, tools, technical literature and training aggregates irrespective of the fact of infringement of the supplies or any or all the rights mentioned above.

34. **Undertaking From the Bidders:** Bidder/firm/company/vendor will submit an undertaking that in the past **they have never been banned/debarred** for doing business dealings with **Ministry of Defence/Govt. of India/any other Govt. organization** and that there is **no enquiry going on** by CBI/ED/any other Govt. agency against them.

35. **Withholding of Payment:** In the event of the Seller's failure to submit the Bonds, Guarantees and Documents, supply the stores/goods and conduct trials, installation of equipment, training, etc. as specified in the Contract, the Buyer may, at his discretion, withhold any payment until the completion of the Contract.



36. **Competence of Personnel:** Bidder to ensure the following:

- (a) Necessary Competence of personnel, who involving in the execution of work
- (b) Their Contribution to product / service conformity & importance towards ethical behavior.
- (c) Competence to detect or prevent the counterfeit parts, monitoring and reporting of the same during execution of contract.

37. **Current Manufacture:** The equipment supplied will be of latest manufacture and will confirm to current production standards including the specified material and its equivalent.

38. **Counterfeit Parts:**

- (a) Seller shall evolve necessary verification and test methodologies to detect the counterfeit Parts.
- (b) Seller to ensure to prevention of counterfeit parts / products including from their sub-vendors, if any.
- (c) Seller to ensure that only non-counterfeit parts / products shall be delivered to Buyer.
- (d) Further to prevent inadvertent use of counterfeit parts, Seller shall only procure directly from the OEM (Original Equipment Manufacturer) or their authorized distribution chain unless approved by Buyer in writing.
- (e) Seller also to ensure the necessary traceability of parts / components belonging to OEM and the same shall be provided to Buyer to eliminate the delivery of counterfeit parts.
- (f) Seller to obtain the approval of Buyer in writing to source the inputs from Non-Franchised Distributors and also to ensure parts that were procured are legitimate, authentic, non-counterfeit parts, if applicable.
- (g) In case of detection of counterfeit parts / products upon inspection, same will not be accepted by Buyer and returned to Seller as they are and will be handled as per the policies of Buyer.

39. **Secrecy:** Any Information of classified nature obtained, acquired during the manufacture, test and trials is not to be passed on to any Third party by you or your subcontractor(s). This clause shall survive on termination or completion of this order.



PART IV – SPECIAL TERMS & CONDITIONS

The Bidder is required to give confirmation of their acceptance of Commercial Terms & Conditions of the RFP mentioned below (refer **Appendix-A**) which will automatically be considered as part of the Contract concluded with the successful Bidder (i.e. Seller in the Contract) as selected by the Buyer. **Failure to do so may result in rejection of Bid submitted by the Bidder.**

40. **Payment Terms:** 100% of the order value plus applicable GST will be paid within **45 days** only **after satisfactory delivery, installation, testing & acceptance** of items duly certified by BAPL IT dept. & against submission of **GST Invoice** in Original along with other required documents viz **Warranty certificate, copy of Performance cum Warranty Bank Guarantee** etc.

41. **Performance cum warranty bank guarantee (PBG):** The successful bidder shall guarantee faithful execution of the PO in accordance with the terms and conditions specified.

(i) As a performance security, the successful bidder shall furnish a **Performance Bank guarantee** from an **Indian nationalized bank OR Axis/HDFC/ICICI/Kotak Bank** for **5%** of the total basic order value valid up to the **entire delivery period and also warranty period plus claim period of 03 (Three) months** in our format **within 15 days** from the date of award of the contract.

(ii) In case of breach of any conditions under the contract, the PBG shall be liable to be encashed. In addition, the Purchase Order(s) is also liable to be terminated.

42. **Apportionment of Quantity:** Not applicable.

43. **Placement of PO/ Contract:** The Purchase orders will be placed from respective BAPL Work centers where the VC system is being delivered as per Qty & delivery location mentioned at Table -1 at Para 17.

44. **Invoice Preparation:** All Invoices shall contain the following information:

(a) All Invoices shall be raised and submitted to Head (Finance), BAPL Work Centers (as per Table-1 locations) with a copy to CMM Dept, BAPL, Nagpur. In case of any changes in address, the same will be notified to Bidder in form of Amendment to the Purchase Order.

(b) **GSTIN No. of respective BAPL Work center** shall be mentioned in invoices as applicable.

45. **Documents to be submitted for claiming payment:** The following documents need to be submitted to Head (Finance) BAPL Work Centers by SELLER for claiming payment:

- (i) Ink signed copy of Commercial Invoice / GST Invoice.
- (ii) Copy of Order placed on SELLER by BUYER
- (iii) Certificate of Acceptance issued by the Buyer (original)
- (iv) Any other documents as mentioned in RFP / PO.

46. **Price:** The price is required to be submitted separately only in the Price Bid (**Appendix-E**). Rates will not be indicated in the technical bid and if indicated, then the tender will be considered invalid.

47. **Taxes and Duties:** GST applicable at the time of dispatch will be paid extra by the Buyer. GST will be paid when ITC is available to BAPL in GSTIN site.



48. **Liquidated Damages:** The Buyer may deduct from the Seller, as agreed, liquidated damages at the rate of 0.5% per week/part thereof, of value basic cost (excluding taxes and duties on final product) of the delayed stores which the seller has failed to deliver within the period agreed for delivery in the contract subject to maximum of 10% of the total order value (excluding taxes and duties on final product). In cases where partial delivery does not help in achieving the objective of the contract, LD shall also be levied on the total cost (excluding taxes and duties on final product) of the ordered quantity delivered by the vendor. This will also include the store(s) supplied within the delivery period that could not be put to use due to late delivery subject to a maximum of 5% of the total order value (inclusive of taxes and duty) of the Contract.

49. **OPTION CLAUSE:** The Contract will have an Option Clause, wherein the Buyer can exercise an option to procure an additional quantity up to 100% of the original contracted quantity in accordance with the same terms and conditions of the Contract. This will be applicable within the currency of the Contract or as decided during commercial negotiations. It will be entirely the discretion of the Buyer to exercise this option or not.

50. **REPEAT ORDER CLAUSE:** The Contract will have a Repeat Order Clause, wherein the Buyer can order for additional quantity up to a maximum of up to 100%, including order placed under Option Clause, of the originally contracted quantity of the original contracted quantity under the Contract within six months from the date of successful supply/successful completion of this contract. The Repeat Order will have rates on not exceeding basis (excluding taxes and duties) while the terms and conditions will remain unchanged. It will be entirely the discretion of the Buyer to exercise the Repeat order or not.

51. **Purchase Preference Clause:** Purchase preference will be granted as per Public Procurement (Preference to Make in India), Order – 2017 as amended, issued by DPIIT/Ministry of Commerce and Industry.

52. **Transportation & Transit Insurance:** The equipment(s) / material(s) will pack, loaded onto transportation vehicle(s) as per the classification of category & class of goods and transported to the designated site location. Necessary transportation & transit insurance to the destination shall be the responsibility of Seller.



PART-V - Evaluation Criteria & Price Bid Format

53. The Bidder is required to submit **detailed Techno-Commercial Bid containing all Terms & Conditions as enumerated at Part II, Part III and Part IV of this RFP** and give confirmation of their acceptance of all Terms & Conditions (refer **Appendix-A**) which will automatically be considered as part of the Contract concluded with the successful Bidder (i.e. Seller in the Contract) as selected by the Buyer. The deviations, if any, may be clearly indicated in the Techno-Commercial Bid along with the Compliance Statement. **Failure to do so may result in rejection of Bid submitted by the Bidder.** The Bidder is also requested to submit the documents as mentioned in **Para 7 (a) to (q)** as mentioned in this RFP along with technical bid.

54. **Evaluation of Techno-Commercial Bid:** The Techno-Commercial Bid forwarded by the Bidders will be evaluated by a **Techno-Commercial Evaluation Committee (TCEC)** to confirm that the items being offered meet the requirement. This would be a paper evaluation comprising of scrutiny of all documents, technical literatures, certificates, compliance statements etc submitted by the bidders and any document asked by the TEC. The TCEC will examine the extent of variations/differences, if any, in the technical characteristics of the items offered by Bidder. **The Bidder, if required, may also be called for the TCEC meeting for clarification on the Techno-Commercial Bid submitted by them.**

55. **Evaluation of Price Bid.**

- (a) The Price Bids of only those Bidders will be evaluated, **whose technical bids have been cleared by TCEC.** The price negotiation will be carried out by a Price Negotiation Committee (PNC). The Price Bid will be opened in front of TCEC qualified Bidders (if they attend on pre decided date by buyer) and negotiation will be carried out with the L1 Bidder. The Price Bids will be evaluated on the basis of **total scope and not on line-item wise basis.** The financial comparison should be considered on the basis of **FOR Destination** prices excluding statutory levies, taxes and duties payable on final product.
- (b) If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail and the total price shall be corrected.
- (c) If there is a discrepancy between words and figures, the amount mentioned in words shall prevail.

56. BAPL reserves the right to request a detailed price analysis of the bid from any bidder whose financial proposal deviates significantly from the internal benchmark or appears so low that it raises material concerns as to the capability of the bidder to perform the contract at the offered price. Procurement entity may seek written clarifications from the bidder. If the justification provided is deemed insufficient to guarantee long term service delivery and/or after evaluating the price analysis, BAPL determines that the bidder has substantially failed to demonstrate its capability to deliver the contract at the offered price, BAPL may, at its sole discretion, require the bidder to furnish an **Additional Performance security** failing which BAPL may reject the bid/ proposal.



57. List of Documents to be submitted by BIDDER / SELLER at various stages of execution of order:

SI No.	<u>Documents</u>	<u>Reference in RFP</u>	<u>Remarks</u>
1.	Techno-Commercial BID	Para 4 of RFP	As part of Techno-Commercial BID
2.	Price BID	Para 4 of RFP & Appendix-E	
3.	Compliance Statement	Appendix-A	
4.	Acceptance of Terms & Conditions of Tender	Appendix-B	
5.	Electronic Payment System Mandate Form	Appendix-C	
6.	Non-Blacklisting Certificate	Appendix-D	
7.	Bidder Registration / Assessment Documents	Para 7 of RFP	
8.	Signed and stamped Scope of work & technical specifications (annexure-I)	Para 16 & Annexure-I of RFP	

Please acknowledge receipt of this RFP.

Thanking You,



Yours sincerely
For BrahMos Aerospace Pvt. Ltd.

Kaustubh Kulkarni
Sr Systems Manager
Contracts & Materials Management

Note: Bidders are advised to regularly visit BAPL website for any Errata / Addendum / Extension / corrigendum to this tender hosted on BAPL website www.brahmos.com

Annexure-I**Technical Specifications for VC System**

Technical Specifications of Central Infrastructure- Software MCU		
S.No.	Description	Specification Parameter
1	Solution Design	The complete solution including MCU, Gatekeeper and Firewall Traversal deployed as a part of complete solution must be a dedicated physically separate server or as Virtual Machines on physical servers/appliance.
		The provided solution should support distributed architecture. The distributed architecture solution should be able to support for deploy dedicated firewall traversal nodes to handle all external connections, and the media processing should be in the local network. All MCUs must act as a single MCU with the exact same user experience and layout for all users, regardless of location.
2	MCU Hardware & Software	It should be possible to load the MCU software on multiple virtual machines and the entire solution should work like one large MCU.
		The system must automatically burst calls between virtual machines or appliance server without compromising the user experience.
		The system must be able to automatically load balance calls amongst all installed virtual machines or appliance server without compromising the user experience.
3	MCU Features	The MCU must support 10 HD ports day one. Bidder need to supply the Perpetual license.
		It must be possible to see at least 33 or more sites simultaneously on the screen. The MCU must support 10 layouts or more and one of the layout can continuously analyses each video feed from all participants and uses automatic face detection and framing to create an optimized view of that participant, or group of participants where there are several people in that video feed.
		The MCU solution must support to create 1 VMR's so that this can be used by people to host conference. These VMR's must not be tagged in any manner – to an end point, a soft client or a named user employee. They must be freely floating for any user to utilize.
		MCU must support embedded site naming, with active speaker indicator.
		The MCU should support on-screen display of Conference Indicators to show total number of Audio and Video participants in active conference(s).
		MCU should support participants from Room based Video Endpoints, WebRTC, dedicated Software based desktop clients, mobiles, tablets in a single conference from day one. The meeting quality has to be of high quality. The end points can be present on the WAN network and on the internet. In case additional components are required for this functionality has to be included in the solution on day one.
		The MCU should support SIP & H.323 protocols.
4	MCU management	The proposed MCU must support transcoding functionality that is Full HD, HD & SD resolution can be combine in the same conference without degrading the resolution. The all components of MCU solution must support IPv4 and IPv6 from day one.
		The solution must be able to be managed from a single web based interface
5	Gatekeeper	The solution must be able to provide a real-time graphical representation of the entire deployment and allow administrators to look into individual, conference nodes, conferences and endpoints by just clicking their mouse.
		The solution must have native support for H.323 & SIP with the ability of 10 devices registration for H.323 gatekeeper, SIP and desktop client from day one and should be scalable to 50% its capacity registration in future without additional hardware and licenses.



S.No.	Description	Specification Parameter
6	Firewall Traversal	The solution must include a firewall traversal component for SIP & H.323 video endpoints and WebRTC browser, Dedicated app/application-based call. This must be a dedicated physically separate server or as Virtual Machines on physical servers/appliance. It should be possible that firewall traversal can be placed geographically at different place and in this scenario, internet call will be routed from firewall traversal in a secure way.
7	Software Based Client	The solution must include dedicated software based VC client to allow calls from Laptop/PC (Windows or MacOS) and Tablet/Mobile (Android or iOS) . The system must support a client-side fully branded experience without any additional licensing cost. The Soft Client must support dual monitor capability: a first monitor for people and an extended or second monitor for presentations, meaning viewing presentations in a separate window.
8	Protocols	The solution must support H.261, H.263, H.264 AVC, H.264 High Profile from day one.
		The solution must support G.711, G.722, G.722.1 or better
		The MCU should support content sharing using standard based H.239 and BFCP over H.323 & SIP.
		The Solution should support existing industry-standard protocols (SIP, H.323), as well as other technologies (HTML5, RTMP, WebRTC), IPv4 and IPv6 support should be from day one. The solution should support the Content sharing protocols like H.239, BFCP, VP8 and VP9 from day one. Enables participants to view presentations on their mobile device, regardless of whether they are a video, audio-only or presentation.
9	Security	The solution must support 128bit and 256bit AES encryption on H.323 & SIP. SSL, TLS
10	Interoperability	The solution must be interoperable with standards-based end points, even if they are from a different OEM for all the video ports. Any hardware required to interop should be supplied from day one.
		The solution must support both dial-in and dial-out of IP & SIP calls.
11	Proof of Concept	If required, user may ask from bidder to demonstrate / POC of above technical parameters. If bidder will be failed to showcase the above technical parameters during POC then their bid will be liable to reject.
12	Warranty	The complete solution should be provided with Perpetual license for the warranty period of 3 year.



Technical Specifications of Room Based - All-in-One VC Endpoint- X52		
The proposed system must be an all-in-one video bar consisting of Integrated - Camera, Codec, Speakers, Microphones and Touch panel. The system must be based on ITU standards & hardware based		
Sr. No.	Description	Specification Parameter
1	Package	It should be All-In-One Video Bar (with Integrated Microphones, Speakers, 4K Codec, 4K Camera with Privacy Cover/Shutter) and Touch Panel from same OEM.
2	Video Standards and Resolutions	It should support H.323 & SIP standards for communications.
		It should support interoperability and bandwidth saving using video compression H.264 AVC, H.264 High Profile, H.265
		It should support 4K 30 fps, 1080p 60 fps, 1080p 30 fps, 720p 60 fps, 720p 30 fps.
3	Content Standards and Resolutions	It should support both wired and wireless content sharing using standard based H.239 and BFCP. It should also support audio from Laptop used for content sharing.
		It should transmit content to the far end location up to 4K15fps.
		It should support inbuilt feature for wireless content sharing from Windows, MacOS, Android, iOS Smartphones & Tables without downloading any application on the user device.
		It should support Content Annotation and WhiteBoarding/Blackboarding capability when connected to Touch Enabled Display/Monitor.
4	Audio Standards and Features	It should support G.711, G.728, G.729A, G.722, G.722.1, G.719 or better
		It should have inbuilt technology to identify and eliminate non-human distracting noises such as keyboard typing, paper shuffling and wrapper crinkling during video calls.
		It should have inbuilt technology to create virtual boundary within the room to capture only the voices within a defined space in the room and blocking any human or non-human voice getting generated outside this virtual audio boundary during video calls.
5	Video and Audio Inputs	1 x HDMI input to share 4K/Full HD content from PC/Laptop/Document camera/PTZ Camera.
		2 x HDMI/USB inputs to connect additional PTZ cameras from same OEM to capture whiteboard/presenter and podium area in future whenever required.
6	Video and Audio Outputs	2 x HDMI output for connecting primary and secondary 4K(UHD)/Full HD displays.
7	Other Interfaces	1 x 10/100/1000 Ethernet port
		1 x USB to support system software upgrade
		Bluetooth 5.0 and WiFi 802.11a/b/g/n/ac (MIMO) for Wireless Content Sharing for Guests using their Smartphones and Tablets (Android and iOS)
8	Camera	Integrated UHD 2160p (4K) capture resolution 20 MP Camera
		Minimum 5x digital automatic zoom and 110° FOV
		The camera should support automatic speaker framing and group framing.
		The Camera should have privacy cover/shutter.
		Camera should have an AI capability where it can create up to six zoomed-in tiles for individual participant seating in the same room
		Camera should have an AI capability to configure the length, breadth, and exclusion zone for automatic camera framing technologies
9	Microphone and Speaker	Video Conference Camera and Codec should be controlled using same Touch Panel
		Inbuilt Microphones and Stereo Speakers
		Inbuilt mic should have at least 20 ft of pickup range
		It should have a provision to connect at least four external expansion microphone with mute/unmute button and LED indication from same OEM. Bidder needs to supply one mic on day 1.



Sr. No.	Description	Specification Parameter
10	USB Pass-Thru Mode	The system should have inbuilt functionality to use the VC system as an external camera and microphones when connected to a Laptop/PC over a single USB cable without using any external hardware components to connect to any Cloud Based VC platform like Cisco Webex, Zoom, BlueJeans, Microsoft Teams, Google Meet, etc.
		The system should be able to support up to 1080p30fps video transmit in USB Pass-thru mode.
		It should be possible to Mute/Unmute all the microphones and control camera functionality from the same remote control/touch control panel during USB pass-thu mode.
		The system should be supplied with 10 mtrs. single USB cable from the same OEM for USB Pass-thru mode for seamless functionality.
11	Network Features	H.323 and SIP bandwidth supporting up to 6 Mbps or more.
		Must support IPv4 and IPv6 from day one on both H.323 and SIP.
		Auto Gatekeeper Discovery, Lost Packet Recovery (LPR) technology, IP Precedence and DiffServ, Configurable MTU size
12	Security	Media Encryption (H.323, SIP): AES-128, AES-256, H.235.6 support
		Authenticated access to admin menus and web interface access
		Local account password policy configuration
		Global Directory/Centralized Directory/LDAP support
13	Other Standards/features	H.460.18, H.460.19, SSL, TLS
14	Cloud Integration	It should be possible to natively register the VC system as Microsoft Teams Room, Zoom Room and Google meet room account for native cloud based video calling features and experience. USB Pass-Thru mode functionality should also be available when the system is running in Microsoft Teams Room / Zoom Room mode.
15	Additional Feature	It should be able to achieve 1080p resolution at 1024 Kbps while making video call with same set of endpoint.
16	Touch Panel	Display: 10-inch screen or higher
		Aspect ratio: 16 x 10
		Resolution: WXGA (1280 x 800)
		Power over Ethernet (PoE)
17	Management	It should be possible to provision the VC device to a cloud based management software available from same OEM to monitor manage and software upgrade the inventory from a central location. In case of any license required same need to supply along with the device.
18	Warranty	The complete solution should be from the same OEM with 3 year warranty from day one.



Technical Specifications of Room Based - All-in-One VC Endpoint X72		
The proposed system must be an all-in-one video bar consisting of Integrated - Cameras, Codec, Speakers, Microphones and Touch Control Panel. The system must be based on ITU standards & hardware based. No software based solution will be accepted.		
Sr. No.	Description	Specification Parameter
1	Package	It should be All-In-One Video Bar (with Integrated Microphones, Speakers, 4K Codec, Dual 4K Camera with Privacy Cover/Shutter) and Touch Control Panel from the same OEM.
2	Video Standards and Resolutions	It should support H.323 & SIP standards for communications.
		It should support interoperability and bandwidth saving using video compression H.264 AVC, H.264 High Profile, H.265
		It should support 4K30 fps, 1080p30 fps, 720p 30 fps.
3	Content Standards and Resolutions	It should support both wired and wireless content sharing using standard based H.239 and BFCP. It should also support audio from Laptop used for content sharing.
		It should transmit content to the far end location up to 4K15fps.
		It should support inbuilt feature for wireless content sharing from Windows, MacOS, Android, iOS Smartphones & Tables without downloading any application on the user device.
		It should support Content Annotation and WhiteBoarding/Blackboaring capability when connected to Touch Enabled Display/Monitor.
4	Audio Standards and Features	It should support G.711, G.728, G.729A, G.722, G.722.1, G.719 or better
		It should have inbuilt technology to identify and eliminate non-human distracting noises such as keyboard typing, paper shuffling and wrapper crinkling during video calls.
		It should have inbuilt technology to create virtual boundary within the room to capture only the voices within a defined space in the room and blocking any human or non-human voice getting generated outside this virtual audio boundary during video calls.
5	Video and Audio Inputs	1 x HDMI input to share 4K/Full HD content from PC/Laptop/Document camera/PTZ Camera.
		2 x HDMI/USB inputs to connect additional PTZ cameras from same OEM to capture whiteboard/presenter and podium area in future whenever required.
		1 x 3.5 mm/RCA audio input
6	Video and Audio Outputs	2 x HDMI output for connecting primary and secondary 4K(UHD)/Full HD displays.
		1 x 3.5 mm/RCA audio output
7	Other Interfaces	1 x 10/100/1000 Ethernet port
		1 x USB to support system software upgrade
		Bluetooth 5.0 and WiFi 802.11a/b/g/n/ac (MIMO) for Wireless Content Sharing for Guests using their Smartphones and Tablets (Android and iOS)
8	Camera	The camera should support automatic speaker framing and group framing.
		The integrated camera system should have minimum dual cameras with 20 megapixel 4K sensors and 7x Digital Zoom or more and 140° FOV. Integrated, motorized privacy shutters.
		The camera system should automatically scan the room and seamlessly command the cameras to appropriately frame the users/speaker during a call without any manual intervention upto a range of 25 feet or more.
		Camera should have an AI capability where it can create up to six zoomed-in tiles for individual participant seating in the same room
		Camera should have an AI capability to configure the length, breadth, and exclusion zone for automatic camera framing technologies
		Video Conference Camera and Codec should be controlled using same touch panel.



Sr. No.	Description	Specification Parameter
9	Microphone and Speaker	Inbuilt Microphones and Stereo Speakers
		Inbuilt mic should have at least 20 ft of pickup range
		It should have a provision to connect at least four external expansion microphone with mute/unmute button and LED indication from same OEM. Bidder needs to supply one mic on day 1.
10	Touch Panel	Display: 10-inch screen or higher
		Aspect ratio: 16 x 10
		Resolution: WXGA (1280 x 800)
		Power over Ethernet (PoE) with IEEE 802.3af support
11	USB Pass-Thru Mode	The system should have inbuilt functionality to use the VC system as an external camera and microphones when connected to a Laptop/PC over a single USB cable without using any external hardware components to connect to any Cloud Based VC platform like Cisco Webex, Zoom, BlueJeans, Microsoft Teams, Google Meet, etc.
		The system should be able to support up to 1080p30fps video transmit in USB Pass-thru mode.
		It should be possible to Mute/Unmute all the microphones and control camera functionality from the same touch control panel during USB pass-thru mode.
		The system should be supplied with 10 mtrs. single USB cable from the same OEM for USB Pass-thru mode for seamless functionality.
12	Network Features	H.323 and SIP bandwidth supporting up to 6 Mbps or more.
		Must support IPv4 and IPv6 from day one on both H.323 and SIP.
		Auto Gatekeeper Discovery, Lost Packet Recovery (LPR) technology, IP Precedence and DiffServ, Configurable MTU size
13	Security	Media Encryption (H.323, SIP): AES-128, AES-256, H.235.6 support
		Authenticated access to admin menus and web interface access
		Local account password policy configuration
		Global Directory/Centralized Directory/LDAP support
14	Other Standards/features	H.460.18, H.460.19, SSL, TLS
15	Cloud Integration	It should be possible to natively register the VC system with Microsoft Teams Room and Zoom Room account for native cloud based video calling features and experience. USB Pass-Thru mode functionality should also be available when the system is running in Microsoft Teams Room / Zoom Room mode.
16	Additional Feature	It should be able to achieve 1080p resolution at 1024 Kbps while making video call with same set of endpoint.
17	Management	It should be possible to provision the VC device to a cloud based management software available from same OEM to monitor manage and software upgrade the inventory from a central location. In case of any license required same need to supply along with the device.
18	Warranty	The complete solution should be from the same OEM with 3 year warranty from day one.



APPENDIX – A

(refer para 7 of Part -I of RFP)

COMPLIANCE STATEMENT

Sl. No.	Clause	RFP Requirement	Comments by Bidder
	Part I	General Instructions	
	Sl. No. of Clause as per RFP	Terms & Conditions as per RFP	Complied (Yes / No) If No, give details
	Part II	Essential Details of Items / Services required/ Scope of Work/Technical Specifications	
	Sl. No. of Clause as per RFP	Terms & Conditions as per RFP	Complied (Yes / No) If No, give details
	Part III	Standard Terms and Conditions of RFP	
	Sl. No. of Clause as per RFP	Terms & Conditions as per RFP	Complied (Yes / No) If No, give details
	Part IV	Special Terms & Conditions of RFP	
	Sl. No. of Clause as per RFP	Terms & Conditions as per RFP	Complied (Yes / No) If No, give details
	Part V	Evaluation Criteria & Price Bid Format	
	Sl. No. of Clause as per RFP	Terms & Conditions as per RFP	Complied (Yes / No) If No, give details

• The Bidder shall submit a Clause-by-Clause Compliance Statement as per the above format. There should be no discrepancy between the details mentioned in the Techno-Commercial Bid and the Compliance Statement.

• In case of any such discrepancies, the terms & conditions mentioned in the RFP and their compliances as mentioned in either of the two documents shall prevail.



APPENDIX -B

(refer para 7 of Part -I of RFP)

ACCEPTANCE OF TERMS & CONDITIONS OF TENDER

(To be given on Company Letter Head)

To,
Plant Head,
Chief General Manager
M/s BrahMos Aerospace Pvt Ltd,
DRDL PJ10 complex, Vill:Bothli
PO: Butibori, Nagpur – 441108

ACCEPTANCE OF TERMS & CONDITIONS OF TENDER

Tender Reference No. _____

Name of Tender: _____

Dear Sir,

1. I / We have obtained the tender document(s) for the above mentioned 'Tender/Work' from your office namely: -

_____ as per your advertisement / RFP, given above.

2. I / We hereby certify that I / we read entire terms and conditions of the tender documents from Page No. __ to __ (including all documents like annexure(s), schedule(s), etc.), which form part of the contract agreement and I / we shall abide hereby the terms / conditions / clauses contained therein.

3. The corrigendum(s) issued from time to time by your department / organizations too have also been taken into consideration, while submitting this acceptance letter.

4. I / We hereby unconditionally accept the tender conditions of above-mentioned tender document(s) / corrigendum(s) in its totality / entirety.

5. The Tech Bid and its enclosures as submitted in physical form as mentioned in part-I of RFP.

6. In case any provisions of this tender are found violated, your department / organization shall be at liberty to reject this tender / bid absolutely and we shall not have any claim / right against dept in satisfaction of this condition.



Yours Faithfully,

(Signature of the Bidder, with Official Seal)

APPENDIX-C

(refer para 07 of RFP)

ELECTRONIC PAYMENT SYSTEM MANDATE FORM

<u>Sl No</u>	<u>Description</u>	<u>Details</u>
1	Name of the Firm & Address	
2	Email ID	
3	PAN No.	
4	Name of the Bank	
5	Name of Branch & Address	
6	Branch IFSC Code	
7	MICR Code	
8	Type of Account	
9	Bank Account No.	
10	Type of EPS	

I, hereby declare that the particulars given above are correct and complete. If the transaction is delayed or not effected at all for reasons of incomplete or incorrect information, I would not hold the institution responsible.

(Signature of the Bidder, with Official Seal)

Date:

Certified that the particulars furnished above are correct as per our records.

Bank Stamp:

Date:

(Signature of Authorized Official from the Bank)



APPENDIX-D

(refer para 07 of RFP)

NON-BLACK LISTING CERTIFICATE

(To be given on Company Letter Head)

1. I, _____ son of shri _____ age about _____ by profession proprietor/ partner of M/s _____ having registered office at _____ do hereby solemnly affirms and declare as under: -

(c) Undertakes to the effect that the firm/I represent is not blacklisted by any Government Organization.

(d) I am not Proprietor/ Partners/ Director of any other firm or business organization with whom Government has banned/ suspended business dealing.

(e) I do not have any concern/ subsidiaries with any business organization or agency blacklisted by Government Organization.

Company Seal

(Authorised Signatory of Company)

Place:

Dated:

Signature of Bidder & Stamp



APPENDIX – E**FORMAT FOR PRICE-BID**

Price-Bid to be submitted as per the format below: -

Sr. No	Details	Qty & UoM	Basic Price per Unit Rs.	Total Basic Price Rs.
i	Poly Studio X52 All-In-One Video Bar	4 Nos		
	Poly Studio X52 Wall Mount			
	3 Year Partner Poly+ Studio X52			
	Poly USB 3.1 Cable 10M			
	Poly TC10 Black Touch Controller			
	Poly Trio C60 Power Supply with Power Cord and CAT-5 INDIA			
	3 Year Partner Poly+ TC10			
	Poly Studio A2 Audio Bridge			
	Poly Trio C60 Power Supply with Power Cord and CAT-5 INDIA			
	3yr Partner Poly+ HP Poly Studio A2 Audio Bridge			
	Poly Studio A2 Table Microphone - Black			
	3yr Partner Poly+ HP Poly Studio A2 Table Microphone			
	Poly Studio X Bluetooth Remote Control			
	Various Type of Cables & Connectors, Other essential accessories, Ultra flexible HDMI cable 6ft, HDMI 4K cable etc., Delivery & Installation, 3 Year Warranty onsite			
ii	Poly Studio X72 All-In-One Video Bar	4 Nos		
	3 Year Partner Poly+ Studio X72 AVB			
	Poly USB 3.1 Cable 10M			
	Poly TC10 Black Touch Controller			
	Poly Trio C60 Power Supply with Power Cord and CAT-5 INDIA			
	3 Year Partner Poly+ TC10			
	Poly Studio A2 Audio Bridge			
	Poly Trio C60 Power Supply with Power Cord and CAT-5 INDIA			
	3yr Partner Poly+ HP Poly Studio A2 Audio Bridge			
	Poly Studio A2 Table Microphone - Black			
	3yr Partner Poly+ HP Poly Studio A2 Table Microphone			
	Poly Studio X Bluetooth Remote Control			
	Various Type of Cables & Connectors, Other essential accessories, ultra flexible HDMI cable 6ft, HDMI 4K cable etc. Delivery & Installation, 3 Year Warranty onsite			
iii	Poly Software - Central Infrastructure- MCU Licenses			
	Perpetual Base License per instance	1 No		
	Perpetual Video Capacity license per call	10 Nos		
	Perpetual VMR license per VMR	1 No		
	3-year Poly+ SW video Capacity	10 Nos		
	Installation for new Base licenses	1 No		
	Delivery & Installation, Testing, Commissioning, Training	1 Job		



Sr. No	Details	Qty & UoM	Basic Price per Unit Rs.	Total Basic Price Rs.
iv	Display Panel 86" all accessories, Size: 86" 4K, Android, Internal Ram 16 Gb, Storage 128GB or higher, Brightness: 450 nits Resolution: 3840X2160, Refresh rate 60 Hz, Speaker 2 × 20 W or better, ports USB ports, Type-C, HDMI ports, DP ports, all cables and accessories, including 1KVA UPS , Warranty 3 years onsite, equivalent/higher configuration. Certification: BIS will be preferred Make: LG/SAMSUNG/SONY or Equivalent	6 Nos		
v	Trolley Stand for Video Conference System- suitable to install the Poly VC device and Display panel of 86 "	2 Nos		
	(This cost will be considered for determining L-1) TOTAL BASIC PRICE Rs.			
	GST (Taxes) Rs.			
	Grand Total Price (Including Taxes) Rs.			
	Amount in Words: Rs.			

Note:

- (a) BIDDER to submit Price-BID as per the aforementioned format only.
 (b) Above cost to be inclusive of Free door delivery, installation, commissioning, testing, training etc. as per Scope of work & RFP terms and conditions.
 (c) HSN codes to be mentioned for each item.
 (d) Delivery & installation locations will be as per Table-1 at Para 17 of RFP.

(e) Bidder to also provide cost for items as mentioned below (which will not be considered for determining L-1), however buyer will have option to procure the items/service if required.

Sr. No	Details	Qty & UoM	Basic Price per Unit Rs.	Total Basic Price Rs.
A)	Perpetual VMR license (additional)	1 No		
B)	Cost of Extended OEM Warranty for additional 3 years onsite after completion of initial warranty period for all above equipment & software for all locations	1 No.		
	GST extra as applicable			



Sign & Seal of Bidder

Proforma for Pasting on Sealed envelope

TO:
Chief General Manager (Plant Head)
Address: BrahMos Aerospace Pvt Ltd C/o DRDL, PJ-10 Complex, Near Mohgaon bus stop, KM 22, Wardha Road, Vill.:Bothli, P.O. Butibori, Nagpur, Maharashtra- 441 108
LL: 07103-282-703/705/874/870

TENDER Name	TEDNER FOR PROCUREMENT OF VIDEO CONFERENCING (VC) SYSTEMS
RFP NO:	BMN/MM/OTE/26-27/036
RFP Date	01 Oct 2026
TENDER OPEN DATE	21 Oct 2026 & <u>11:30 Hrs</u>

LAST DATE OF SUBMISSION
21 Oct 2026
11:00 HRS

FROM:	
Vendor Name:	
Vendor Address:	
Contact No.:	

(NOTE: THE BID (SINGLE/ TWO BID as per RFP) SHOULD BE PUT IN ONE OUTER SEALED ENVELOPE AND THIS PROFORMA SHOULD BE PASTED ON TOP. THE TENDER (SEALED ENVELOPE) SHOULD BE DROPPED IN THE TENDER BOX ONLY WITHIN THE LAST DATE & TIME OF SUBMISSION AS PER RFP.)

